

## **Dennis Patrick Scanlon**

Distinguished Professor, Department of Health Policy and Administration  
Director, Center for Health Care and Policy Research  
College of Health and Human Development

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**Citizenship:** USA

### **Education**

PhD	1998	University of Michigan, Ann Arbor, MI Health Services Organization and Policy – Economics Concentration
MA	1993	University of Pittsburgh, Pittsburgh, PA Economics
BA	1991	Villanova University, Villanova, PA Economics, Honors Sequence, Business Minor - Magna cum Laude

### **Employment**

- Director, Center for Health Care and Policy Research (CHCPR), College of Health and Human Development, The Pennsylvania State University, July 2014-present.
- Professor of Health Policy and Administration, College of Health and Human Development, The Pennsylvania State University, July 2010-present.
- Adjunct Associate Professor, Medical University of South Carolina, Department of Health Professions, 2006-2010.
- Associate Professor of Health Policy and Administration, College of Health and Human Development, The Pennsylvania State University, July 2004-July 2010.
- Visiting Associate Professor of Health Administration & Policy, College of Health Professions, The Medical University of South Carolina, August 2005-June 2006.
- Assistant Professor of Health Policy and Administration, College of Health and Human Development, The Pennsylvania State University, July 1998-June 2004.
- Instructor, Department of Health Policy and Administration, College of Health and Human Development, The Pennsylvania State University, August 1997-June 1998.
- Research Assistant, Robert Wood Johnson Scholars in Health Policy Postdoctoral Program, University of Michigan School of Public Health, Department of Health Management and Policy, 1995-1996. Research assistant for eight post-doctoral scholars in health policy research.
- Contractor to The Congress of The United States, Office of Technology Assessment, H. John Heinz III School of Public Policy and Management, 1993-1994. Co-authored report on insurance choice and health reform.
- Carnegie Mellon University, H. John Heinz School of Public Policy and Management, Pittsburgh, PA, 1993-1994. Research assistant for projects on food bank utilization and educational attainment of teen mothers.

## Academic Awards and Honors

- Evan G. and Helen G. Pattishall Outstanding Research Achievement Award, College of Health & Human Development, The Pennsylvania State University, 2014 recipient.
- Fran & Holly Soistman Award (Research in Health Care Services), College of Health & Human Development, The Pennsylvania State University, 2005 recipient.
- Investigator Awards in Health Policy Research, The Robert Wood Johnson Foundation. 2002 recipient.
- John D. Thompson Prize for Young Investigators, Awarded by the Association of University Programs in Health Administration (AUPHA), 2002 recipient.
- Academic Excellence Award, The Blue Cross and Blue Shield of Michigan Foundation, July 1997.
- The Health Care Financing Administration (HCFA), Dissertation Grant, 1996-1997.
- University of Pittsburgh, Office of Faculty Development, 1992. Recognition for outstanding teaching.
- Villanova University. Nominee for Phi Kappa Phi National Fellowship, 1991. Recipient of The Adam Smith Award for excellence in economic research, 1990. 1st Place, Omicron Delta Epsilon. Economics Honor Society essay contest, 1990.
- Senator D. Michael Fisher, 38th PA Senatorial District, Harrisburg, PA. Research assistant, 1990.
- Representative Elaine F. Farmer, PA House of Representatives, 28th Legislative District, Pittsburgh, PA. Legislative assistant, 1990.
- Fulton Congressional Internship in Washington, DC, Awarded by The Pittsburgh Foundation, 1989.

## Editorial Board Membership

- Senior Associate Editor, *Health Services Research (HSR)*, 2016-present.
- Associate Editor, 2015, *American Journal of Managed Care (AJMC)*, 2015-present.
- Associate Editor: *Bio Medical Central (BMC) Health Services* in London (United Kingdom). 2012-2013.
- Co-Editor, February 2009, *Medical Care Research and Review*, "Consumer Issues in Health Care." Supplement to Volume 66 (1).
- Editorial Board Member: *American Journal of Managed Care (AJMC)*, 2013.
- Editorial Board Member: *Health Services Research*, 2004-present.
- Editorial Board Member: *Medical Care, and Medical Care Research and Review*, 2002-present.

## Grants and Fellowships (active)

- The Robert Wood Johnson Foundation, 12-01-2016 – 11-30-2017, "Aligning Forces for Quality Evaluation, Culture of Health Initiative". Role: Principal Investigator: \$ 7,360,551. [No Cost Extension]
- RAND Corporation, Agency for Healthcare Research and Quality, AHRQ Center of Excellence Award. Prime award: AHRQ # U19HS024067. 09/01/2015 – 8/31/2016 (thru 8/31/2020). "Data Core Project." Role: Principal Investigator: \$326,670. "Relationship Between Incentives Use, PCOR Adoption & Health Systems Project." Role: Principal Investigator: \$512,952. "Use of HIT within Health Systems and Impact on PCOR Adoption and Performance." Role: Principal Investigator: \$983,395.
- The Penn State Clinical and Translational Science Institute (CTSI)'s Community Engagement and Research Core (CERC); 06/01/2011 - 05/31/2017. Lawrence Sinoway, MD, Principal Investigator: \$60,000. Role: Member 07/01/2014-05/31/2017. [Extended]

## Grants and Fellowships (submitted)

- Penn State Center for Childhood Obesity Research (Health & Human Development), 06/01/2016 – 09/29/2018. "Families Charting the Path to Health" Prime Sponsor: Centers for Disease Control and Prevention, Sponsor: Geisinger Health System. Principal Investigator: Williams, Jennifer, S. (CCOR) \$1,589,160 (OSP#185820). Role: Co-Investigator: \$195,068. [Pending Funding]

- The Pennsylvania Department of Health, Collaborative Research on Health Care Delivery Innovation, 01/10/2017 – 12/31/2020. “Personal Health Care Approaches Through Innovative Uses of Patient Reported Data” Sponsor: Geisinger Health System. Principal Investigator: Sharon L. Larson, PhD. (OSP#188284) Role: Co-Principal Investigator: \$803,494.
- The Pennsylvania Department of Health, Collaborative Research on Nonformula Health Research on Health Care Innovation or Traumatic Brain Injury, 01/01/17 – 12/31/20, “Strengthening PCP-Specialist Collaboration and Patient Access Through Telehealth”, Sponsor: Penn State, Hershey. Principal Investigator: Joslyn Kirby Sciacca, PhD. \$3,229,768. (OSP#188135). Role: Co-Investigator: \$730,197 (Penn State, University Park).

### **Grants and Fellowships (completed)**

- The Robert Wood Johnson Foundation, 06-01-2013 – 11-30-2016, "Aligning Forces for Quality Evaluation, Final Phase". Role: Principal Investigator: \$ 7,360,551.
- The Robert Wood Johnson Foundation 12-15-2012 – 12-31-2014, "Consumer Survey 2.2." Role: Principal Investigator: \$700,000.
- Pennsylvania Department of Health, 05-15-2013 – 09-30-2013, “State Health Care Innovation Plan Design Grant.” Robert Gabbay, Principal Investigator: \$2,194,151. Role: Co-Principal Investigator.
- The Robert Wood Johnson Foundation, 05-01-2012 – 05-31-2013, "Aligning Forces for Quality Evaluation, Project Phase II." Role: Principal Investigator: \$ 2,135,715.
- The Robert Wood Johnson Foundation 04-01-2011 – 02-28-2013, "Consumer Survey 2.1." Role: Principal Investigator: \$ 1,502,941.
- U.S. Department of Health and Human Services, Centers for Medicare & Medicaid Services, 04/01/2012 – 07/31/2012, "Leveraging the Medical Home Through the Primary Care Extension Service to Reduce Hospitalizations in Pennsylvania.” Robert Gabbay, Principal Investigator: \$19,526,28. Role: Co-Investigator.
- The Robert Wood Johnson Foundation, 05/01/2008 – 04/30/2012, “Evaluation of the Aligning Forces for Quality Initiative.” Role: Principal Investigator: \$7,492,046.
- The Commonwealth Fund, 08/01/2009 to 03/31/2012, “Evaluating the State Action to Avoid Rehospitalizations (STAAR) Initiative, Phase 1.” Role: Principal Investigator: \$523,843.
- The National Institute of Diabetes and Digestive and Kidney Diseases (NIDDK), 09/01/2007 – 08/31/2010, “Diabetes Nurse Case Management and Motivational Interviewing for Change (DYNAMIC).” Robert Gabbay, Principal Investigator: \$2,865,902. Role: Co-Investigator.
- The Robert Wood Johnson Foundation, 10/01/2007 – 09/30/2009, “Interdisciplinary Nursing Quality Research Initiative.” Richard Lindrooth, Principal Investigator: \$300,000. Role: Co-Investigator.
- Center for Health Care Strategies, 06/01/2006 – 07/31/2009, “Regional Quality Improvement Initiative.” Role: Principal Investigator: \$162,783.
- The Commonwealth Fund, 09/01/2008 – 05/30/2009, “Planning for Evaluation of the Reducing Re-hospitalizations Demonstrations.” Role: Principal Investigator: \$50,000.
- The Robert Wood Johnson Foundation, 11/15/2007 – 04/30/2008. “Regional Quality Strategy Evaluation Planning Grant.” Role: Principal Investigator: \$147,849.
- The Robert Wood Johnson Foundation, 04/01/2007 – 04/30/2008, “Aligning Forces for Quality Evaluation.” Role: Principal Investigator: \$1,902,440.
- The Agency for Healthcare Research and Quality (AHRQ), 07/01/2000 – 06/30/2007, Program project grant, “Health Care Markets and Managed Care.” Subcontract to the University of Michigan. Hal Luft and Catherine McLaughlin. Roles: Co-Principal Investigators: \$5,292,842. Co-project leader for project entitled, "Health Plan Quality and Market Forces". Co-Investigator for project entitled, "Health Plan Performance and Employer Choice of Plan."
- Robert Wood Johnson Foundation, Investigator Awards in Health Policy Research, 03/01/2003 – 02/28/2007, “Can Private Purchasers Cross the Quality Chasm? Learning From the Leaders.” Role: Principal Investigator: \$275,000.
- The California Health Care Foundation, 04/30/2005 – 05/31/2007. “Evaluating an IHI Diabetes Breakthrough Initiative.” Role: Principal Investigator: \$97,470.
- The Agency for Healthcare Research and Quality (AHRQ), 09/30/2003 – 08/31/2007. “Leapfrog Incentives & Rewards Pilot Studies” - Partnerships for Quality grant program. Suzanne Delbanco, Principal Investigator: \$173,029. Role: Principal Investigator of Penn State Subcontract.

- The Centers for Disease Control (CDC), 10/01/2004 – 09/30/2007. “Quantifying the Value of Value-Based Purchasing.” Harvard University Medical School. Ron Kessler, Principal Investigator. Role: Project Consultant.
- RAND Corporation, Subcontract with funds provided by a grant from the Agency for Healthcare Research and Quality (AHRQ), 07/01/2002 – 06/30/2004. “CAHPS II”. Role: Consultant, 07/01/2004 – 06/30/2006. Research design and analyses for quality improvement projects.
- The Agency for Healthcare Research and Quality (AHRQ), 09/01/2004 – 02/28/2005. “Assessing the Value of Diabetes Disease Management Programs for Purchasers.” Subcontract to the Lewin Group. Role: Principal Investigator for Penn State subcontract.
- RAND Corporation, Subcontract with funds provided by a grant from the Agency for Health Care Policy and Research (AHCPR), 1998-2002. “CAHPS I”. Roles: Consultant on New Jersey Medicaid CAHPS demonstration project. Principal Investigator on project entitled, "Performance Measurement and Quality Improvement: The Managed Care Organization's Perspective."
- The Agency for Health Care Policy and Research (AHCPR), “Employee Response to Health Plan Performance Ratings.” 03/01/1999 – 02/01/2001. Role: Co-Principal Investigator (with Michael Chernew).
- Society of Actuaries, “The Relationship Between HEDIS Measures and Health Plan Choice.” 1997-1998. Role: Co-Principal Investigator (with Michael Chernew).
- Horace H. Rackham School of Graduate Studies, University of Michigan, 1997. Awarded pre-doctoral fellowship.
- The Agency for Health Care Policy and Research (AHCPR), 1994-1995. Pre-doctoral fellowship.

### Refereed Publications (Published)

1. **Scanlon, D.P.**, Wolf, L.J., Alexander, J.A., Christianson, J.B., Greene, J., Jean-Jacques, M., McHugh, M., Shi, Y., Leitzell, B., and J.M. Vanderbrink. (2016). “Evaluating a Complex, Multi-site, Community-based Program to Improve Healthcare Quality: The Summative Research Design for the Aligning Forces for Quality Initiative.” *American Journal of Managed Care*. 2016 Aug;22(12 Suppl): es8-3s16. <http://www.ajmc.com/journals/supplement/2016/af4q-summative-findings-and-lessons-learned>.
2. **Scanlon, D.P.**, Beich, J., Leitzell, Shaw, B.W., Alexander, J.A., Christianson, J.B., Farley, D.C., Greene, J., Jean-Jacques, M., McHugh, M., and L.J. Wolf. (2016). “The Aligning Forces for Quality Initiative: Background and Evolution From 2005-2015” *American Journal of Managed Care*. 2016 Aug;22(12 Suppl):s346-59. <http://www.ajmc.com/journals/supplement/2016/af4q-summative-findings-and-lessons-learned>.
3. Shi, Y., **Scanlon, D.P.**, Kang, R., McHugh, M., Greene, J., Christianson, J.B, Jean-Jacques, M., Mahmud, Y. and J.A. Alexander. (2016). “The Longitudinal Impact of Aligning Forces for Quality on Measures of Population Health, Quality and Experience of Care, and Cost of Care. *American Journal of Managed Care*. 2016 Aug;22(12 Suppl):2373-81. <http://www.ajmc.com/journals/supplement/2016/af4q-summative-findings -and-lessons-learned>.
4. Christianson, J.B., Shaw, B.W., Greene, J., and D.P. **Scanlon**. (2016). “Reporting Provider Performance: What Can Be Learned from the Experience of Multi-Stakeholder Community Coalitions?” *American Journal of Managed Care*. 2016 Aug;22(12 Suppl):s382-92. <http://www.ajmc.com/journals/supplement/2016/af4q-summative-findings-and-lessons-learned>.
5. McHugh, M., Harvey, J.B., Hamil, J., and D.P. **Scanlon**. (2016). “Improving Care Delivery at the Community Level: An Examination of the AF4Q Legacy”. *American Journal of Managed Care*. 2016 Aug;22(12 Suppl):s393-402. <http://www.ajmc.com/journals/supplement/2016/af4q-summative-findings-and-lessons-learned>.
6. Greene, J., Farley, D.C., Christianson, J.B., **Scanlon, D.P.** and Y. Shi. (2016). “From Rhetoric to Reality: Consumer Engagement in 16 Multi-Stakeholder Alliances”. *American Journal of Managed Care*. 2016 Aug;22(12 Suppl):s403-12. <http://www.ajmc.com/journals/supplement/2016/af4q-summative-findings-and-lessons-learned>.

7. **Scanlon**, D.P., Alexander, J., McHugh, M.C., Beich, J., Christian, J.B., Greene, J., Jean-Jacques, M., Leitzel, B., Shi, Y. and L.J. Wolf. (2016). "Summative Evaluation Results and Lesson Learned from the Aligning Forces for Quality Program". *American Journal of Managed Care*. 2016 Aug;22(12 Suppl):s360-72. <http://www.ajmc.com/journals/supplement/2016/af4q-summative-findings-and-lessons-learned>.
8. Shi, Y., **Scanlon**, D.P., Bhandari, N., and J.B. Christianson. (2016). "Is Anyone Paying Attention to Physician Report Cards? The Impact of Increased Availability on Consumers' Awareness and Use of Physician Quality Information". *Health Services Research*, 2016 Jul 28. <http://doi.10.1111/1475-6773.12540>. Epub ahead of print.
9. Martsof, G.R., **Scanlon**, D.P., and A.C. Carle. (2016). "Creating Unidimensional Global Measures of Physician Practice Quality Based on Health Insurance Claims Data". *Health Services Research*, 2016 Jul 24. <http://doi:10.1111/1475-6773.12533>. Epub ahead of print.
10. McHugh, M., Harvey, J.B., Kang, R., Shi, Y., and D.P. **Scanlon**. (2016). "Measuring the Dose of Quality Improvement Initiatives". *Medical Care Research and Review*, 2016 Apr;73(2):227-46. <http://doi:10.1177/1077558715603567>. Epub 2015 Sep 1.
11. McHugh, M., Harvey, J.B., Hamil, J., Vervkina, N.I., Alexander, J. and D.P. **Scanlon**. (2016). "The Impact of the Affordable Care Act on Health Care Alliances' Quality Improvement Efforts". *The Joint Commission Journal on Quality and Patient Safety*, 2016 Mar;42(3):137-45.
12. McHugh, M., Harvey, J.B., Kang, R., Shi, Y., and D.P. **Scanlon**. (2015). "Community-Level Quality Improvement and the Patient Experience for Chronic Illness Care". *Health Services Research*, 2016 Feb;51(1):76-97. <http://doi:10.1111/1475-6773.12315>. Epub 2015 May 18.
13. Hibbard, J., Greene, J., Shi, Y., Mittler, J. N., and **Scanlon**, D. P. (2015). "Taking the Long View: How Well Do Patient Activation Scores Predict Outcomes Four Years Later?" *Medical Care Research and Review*, 2015 Jun;72(3), 324-337. <http://doi:10.1177/1077558715573871>. Epub 2015 Feb 24.
14. **Scanlon**, D.P., Shi, Y., Bhandari, N., and J.B. Christianson. (2015). "Are Health Care Quality "Report Cards" Reaching Consumers? Awareness in the Chronically Ill Population". *American Journal of Managed Care*. 2015 Mar;21(3):236-44.
15. Verevkina, N.I., Shi, Y., Fuentes-Caceres, V.A., and D.P. **Scanlon**. (2014). "Attrition in Chronic Disease Self-Management Programs and Self-Efficacy at Enrollment". *Health Education & Behavior*. 2014 Dec;41(6):590-8. <http://doi:10.1177/1090198114529590>. Epub 2014 Apr 25.
16. Seshamani, M.D., Vogtmann, E., Gatwood, J., Gibson, T.B., and D.P. **Scanlon**. (2014). "Prevalence of Complications from Adult Tonsillectomy and Impact on Health Care Expenditures." *American Academy of Otolaryngology-Head and Neck Surgery Foundation, Inc*. 2014 Apr;150(4):574-81. <http://doi:10.1177/0194599813519972>.
17. Christianson, J.B., Maeng, D.D., Abraham, J., **Scanlon**, D.P., Alexander, J.A., Mittler, J.N., and M. Finch. (2014). "What Influences the Awareness of Physician Quality Information? Implications for Medicare." *Medicare and Medicaid Research Review*, 2014 Jun 9;4(2). pii: mmrr.004.02.a02. doi: 10.5600/mmrr.004.02.a02.eCollection 2014.
18. Press, M.J., **Scanlon**, D.P., Navathe, A.S., Zhu, J, Chen, W., Mittler, J.N., and K.G. Volpp. (2013). "The Importance of Clinical Severity in the Measurement of Hospital Readmission Rates for Medicare Beneficiaries, 1997-2007". *Medical Care Research and Review*. 2013 Dec;70(6):653-65. <http://doi:10.1177/1077558713496167>. Epub 2013 Jul 22.
19. **Scanlon**, D.P. (2013). "Understanding the Market Dynamics Associated with New Payment Models Emerging from Health Reform-Lessons from Postacute Care Payment Changes". *Health Services Research*. 2013 Oct;48(5):1551-6. <http://doi:10.1111/1475-6773.12109>.

20. Mittler, J.N., O'Hora, J.L., Harvey, J.B., Press, M.J., Volpp, K.G., and D.P. **Scanlon**. (2013). "Turning Readmission Reduction Policies into Results: Some Lessons from a Multistate Initiative to Reduce Readmissions". *Population Health Management*. 2013 Aug;16(4): 255-60. <http://doi:10.1089/pop.2012.0087>.
21. Martsof, G.R., **Scanlon**, D.P., and J.B. Christianson. (2013). "Multistakeholder perspectives on composite measures of ambulatory care quality: A qualitative descriptive study." *Medical Care Research and Review*. 2013 Aug;70(4):434-48. Epub 2013 Feb 25. <http://doi: 10.1177/1077558713485134>.
22. Press, M.J., **Scanlon**, D.P., Ryan, A.M., Zhu, J., Navathe, A.S., Mittler, J.N., and K. Volpp. (2013). "Limits of Readmission Rates In Measuring Hospital Quality Suggest The Need For Added Metrics". *Health Affairs (Millwood)*. 2013 Jun;32(6):1083-91. <http://doi: 10.1377/hlthaff.2012.0518>.
23. Martsof, G.R., Schofield, R.E., Johnson D.R., and D.P. **Scanlon**. (2013). "Editors and Researchers Beware: Calculating Response Rates in Random Digit Dial Health Surveys." *Health Services Research*, 2013 Apr;48(2 Pt 1):665-76. Epub 2012 Sep 21. <http://doi: 10.1111/j.1475-6773.2012.01464.x>.
24. Mittler, J.N., Martsof, G.R., Telenko, S.J., and D.P. **Scanlon**. (2013). "Making Sense of "Consumer Engagement" Initiatives to Improve Health and Health Care: A Conceptual Framework to Guide Policy and Practice." *Milbank Quarterly*, 2013 Mar; 91(1):37-77. <http://doi: 10.1111/milq.12002>.
25. Moran, J.R. and D.P. **Scanlon**. (2013). "Slow Progress On Meeting Hospital Safety Standards: Learning From The Leapfrog Group's Efforts". *Health Affairs (Millwood)*. 2013 Jan;32(1): 27-35. <http://doi: 10.1377/hlthaff.2011.0056>.
26. Martsof, G.R., Alexander, J.A., Shi, Y., Casalino, L.P., Rittenhouse, D.R., **Scanlon**, D.P., and S.M. Shortell. (2012). "The Patient-Centered Medical Home and Patient Experience." *Health Services Research*. 2012 Dec;47(6):2273-95. Epub 2012 Jun 7. <http://doi: 10.1111/j.1475-6773.2012.01429.x>.
27. Maeng, D.D., Martsof, G.R., **Scanlon**, D.P., and J.B. Christianson. (2012). "Care Coordination for the Chronically Ill: Understanding the Patient's Perspective." *Health Services Research*. 2012 Oct;47(5):1960-1979. Epub 2012 Mar 30. <http://doi: 10.1111/j.1475-6773.2012.01405.x>.
28. **Scanlon**, D.P., Beich, J.J., Alexander, J.A., Christianson, J.B., Hasnain-Wynia, R., McHugh, M.C., and J.N. Mittler. (2012). "The Aligning Forces for Quality Initiative: Background and Evolution From 2005 to 2012". *American Journal of Managed Care*, 2012 Sep;18(6 Suppl):s115-25. Avail. online: [www.ajmc.com/publications/supplement/2012/AF4Q/A413\\_12sep\\_Scanlon\\_S115to25](http://www.ajmc.com/publications/supplement/2012/AF4Q/A413_12sep_Scanlon_S115to25).
29. Alexander, J.A., **Scanlon**, D.P., McHugh, M.C., Christianson, J.B., Mittler, J.N. Hasnain-Wynia, R., and J.J. Beich. (2012). "Midterm Observations and Recommendations From the Evaluation of the AF4Q Initiative". *American Journal of Managed Care*, 2012 Sep;18(6 Suppl):s126-32. Avail. online: [www.ajmc.com/publications/supplement/2012/AF4Q/A413\\_12sep\\_Alexander\\_S126to32](http://www.ajmc.com/publications/supplement/2012/AF4Q/A413_12sep_Alexander_S126to32).
30. Christianson, J.B., Volmar, K.M., Shaw, B.W., and D.P. **Scanlon**. (2012). "Producing Public Reports of Physician Quality at the Community Level: The Aligning Forces for Quality Initiative Experience". *American Journal of Managed Care*, 2012 Sep;18(6 Suppl):s133-40. Avail. online: [www.ajmc.com/publications/supplement/2012/AF4Q/A413\\_12sep\\_Christianson\\_S133to40](http://www.ajmc.com/publications/supplement/2012/AF4Q/A413_12sep_Christianson_S133to40).
31. McHugh, M.C., Harvey, J.B., Aseyev, D., Alexander, J.A., Beich, J.J., and D.P. **Scanlon**. (2012). "Approaches to Improving Healthcare Delivery by Multi-Stakeholder Alliances". *American Journal of Managed Care*, 2012 Sep;18(6 Suppl):s156-62. Avail. online: [www.ajmc.com/publications/supplement/2012/AF4Q/A413\\_12sep\\_McHugh\\_S156to62](http://www.ajmc.com/publications/supplement/2012/AF4Q/A413_12sep_McHugh_S156to62).

33. Mittler, J.N., Volmar, K.M., Shaw, B.W., Christianson, J.B., and D.P. **Scanlon**. (2012). "Using Websites to Engage Consumers in Managing their Health and Healthcare". *American Journal of Managed Care*, 2012;18(6 Suppl):s177-84; avail. online: [www.ajmc.com/publications/supplement/2012/AF4Q/A413\\_12sep\\_MittlerOnline\\_eS177](http://www.ajmc.com/publications/supplement/2012/AF4Q/A413_12sep_MittlerOnline_eS177).
34. **Scanlon**, D.P., Alexander, J.A., Beich, J.J., Christianson, J.B., Hasnain-Wynia, R., McHugh, M.C., Mittler, J.N., Shi, Y., and L.J. Bodenschatz. (2012). "Evaluating a Community-Based Program to Improve Healthcare Quality: Research Design for the Aligning Forces for Quality Initiative Experience." *American Journal of Managed Care*. 2012 Sep;18(6 Suppl):s165-76. Avail. online: [www.ajmc.com/publications/supplement/2012/AF4Q/A413\\_12sep\\_ScanlonOnline\\_eS165](http://www.ajmc.com/publications/supplement/2012/AF4Q/A413_12sep_ScanlonOnline_eS165).
35. Harvey, J., Beich, J.J., Alexander, J.A., and D.P. **Scanlon**. (2012). "Building the Scaffold to Improve Health Care Quality in Western New York." *Health Affairs (Millwood)*. 2012 Mar; 31(3):636-41. <http://doi: 10.1377/hlthaff.2011.0761>.
36. Jung, K., Feldman, R., and D.P. **Scanlon**. (2011). "Where Would You Go for Your Next Hospitalization?" *Journal of Health Economics*. 2011 Jul;30(4):832-41. Epub 2011 May 23. . <http://doi: 10.1016/j.jhealeco.2011.05.006>.
37. Christianson, J.B., Volmar, K., Alexander, J.A., and D.P. **Scanlon**. (2010). "A Report Card on Provider Report Cards: Current Status of the Health Care Transparency Movement." *Journal of General Internal Medicine*. 2010 Nov;25(11):1235-41. Epub 2010 Jul 13. <http://doi: 10.1007/s11606-010-1438-2>.
38. Alexander, J.A., Christianson, J.B., Hearld, L.R., Hurley, R.E., and D.P. **Scanlon**. (2010). "Challenges of Capacity Building in Multisector Community Health Alliances." *Health Education and Behavior*. 2010 Oct;37(5):645-64. Epub 2010 Aug 9. <http://doi: 10.1177/1090198110363883>.
39. Maeng, D.D., **Scanlon**, D.P., Chernew, M.E., Gronniger, T., Wodchis, W., and C.G. McLaughlin. (2010). "The Relationship between Health Plan Performance Measures and Physician Network Overlap: Implications for Measuring Plan Quality." *Health Services Research*. 2010 Aug;45(4):1005-23. Epub 2010 Apr 9. <http://doi: 10.1111/j.1475-6773.2010.01000.x>.
40. Beich, J.J., **Scanlon**, D.P., and P. Simino-Boyce. (2010). "A Community-Level Effort to Motivate Physician Participation in the National Committee for Quality Assurance Diabetes Physician Recognition Program." *Population Health Management*. 2010 Jun;13(3),131-138. <http://doi: 10.1089/pop.2009.0035>.
41. Arnold, S. and D.P. **Scanlon**. (2009). "Realizing True Consumer-Directed Health Care:: What the Policy Community Needs." *Medical Care Research and Review*. 2009 Feb;66(1 Suppl):3S-8S. <http://doi: 10.1177/1077558708327579>.
42. Hurley, R.E., Keenan, P., Martsof, G., Maeng, D.D., and D.P. **Scanlon**. (2009). "Early Experiences With Consumer Engagement Initiatives To Improve Chronic Care." *Health Affairs*. 2009 Jan-Feb;28(1):277-83. <http://doi: 10.1377/hlthaff.28.1.277>.
43. Swaminathan, S., Chernew, M.E., and D.P. **Scanlon**. (2008). "Persistence of HMO Performance Measures." *Health Services Research*. 2008 Dec;43(6):2033-49. Epub 2008 Sep 8. <http://doi: 10.1111/j.1475-6773.2008.00890.x>.
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- Shea, D.G. and D.P. **Scanlon.** "Moving Beyond 'Wellness Does Not Work'" Submitted to *Health Matrix: Journal of Law-Medicine*, November 2016.
- Sussell, J., Bognar, K., Schwartz, T.T., Shafrin, J., Sheehan, J.J., Aubry, W., and D.P. **Scanlon.** "Value-based payments and incentives to improve care: A case study of patients with type 2 diabetes in Medicare Advantage". Submitted to *Value in Health*. October 2016.

- Harvey, J.B., McHugh, M., Hamil, J., and **Scanlon**, D. “The Impact of Multi-stakeholder Approaches to Improve Care Delivery: A Systematic Review” Revising to Resubmit at *Medical Care Research and Review*, January 2017.

### Manuscripts in Progress

- Bhandari, N., Shi, Y. and D.P. **Scanlon**. “How Do Quality ‘Report Cards’ Reach Consumers? Conceptualizing Pathways of Dissemination”.
- Harvey, J., McHugh, M., and D.P. **Scanlon**. “The Influence of Local Context on Multi-stakeholder Alliance Quality Improvement Activities: A Multiple Case Study”.
- Scanlon, D.P., Shi, Y. and A. Amill-Rosario. “A Conceptual Framework for Project 1 (HIT-PCOR)”.

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### Research Reports

1. **Scanlon, D.P.** June 30, 2016. Annual Narrative Report (Year 3). Aligning Forces for Quality Evaluation Project (Final Phase). June 1, 2013-November 30, 2016. Submitted to Robert Wood Johnson Foundation.
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### **Peer Reviewed Conference Presentations**

1. **Scanlon, D.P.** June 28, 2016. "Do Regional Health Improvement Collaboratives Improve the Cost and Quality of Health Care in Local Markets? Summative Evidence from the Aligning Forces for Quality (AF4Q) Program." AcademyHealth Annual Research Meeting, Boston, MA. (presenter)
2. Christianson, J., Shaw, B., Greene, J., and D.P. **Scanlon**. June 28, 2016. "Can Health Care Improvement Collaboratives Solve the Transparency Problem?" AcademyHealth Annual Research Meeting, Boston, MA. (Christianson – podium presenter)
3. Greene, J., Farley, D.C., Christianson, J., **Scanlon, D.P.**, and Y. Shi. June 28, 2016. "Engaging Consumers in Their Health and Health Care: Easier Said Than Done." AcademyHealth Annual Research Meeting, Boston, MA. (Greene – podium presenter)
4. McHugh, M., Harvey, J., Kang, R., Shi, Y., Hamil, J., and D.P. **Scanlon**. June 28, 2016. "Improving Quality at the Community Level: Findings from Aligning Forces for Quality (AF4Q)." AcademyHealth Annual Research Meeting, Boston, MA. (McHugh – podium presenter)
5. Bhandari, N., **Scanlon, D.P.** and Y. Shi. June 27, 2016 "Media Coverage and Dissemination of Provider Quality "Report Cards": Are Consumers Responding?." AcademyHealth Annual Research Meeting, Boston, MA. (Bhandari – poster presentation)
6. Harvey, J., McHugh, M. and D.P. **Scanlon**. December 7, 2015. "The Impact of Multi-stakeholder Approaches to Improving Care Delivery: A Systematic Review". 21<sup>st</sup> Annual International Scientific Symposium on Improving the Quality and Value of Health Care, In conjunction with 27<sup>th</sup> Annual National Forum on Quality Improvement in Health Care, Orlando, FL. (Harvey – presenter)
7. Harvey, J., McHugh, M. and D.P. **Scanlon**. December 7, 2015. "The Influence of Local Context on Multi-Stakeholder Alliance Quality Improvement Activities: A Multiple Case Study". 21<sup>st</sup> Annual International Scientific Symposium on Improving the Quality and Value of Health Care, In conjunction with 27<sup>th</sup> Annual National Forum on Quality Improvement in Health Care, Orlando, FL (Harvey – presenter)
8. McHugh, M., Harvey, J., Kang, R., Shi, Y. and D.P. **Scanlon**. December 7, 2015. "Measure the Dose of Quality Improvement Interventions". 21<sup>st</sup> Annual International Scientific Symposium on Improving the Quality and Value of Health Care, In conjunction with 27<sup>th</sup> Annual National Forum on Quality Improvement in Health Care, Orlando, FL (Harvey – poster presentation)
9. McHugh, M., Harvey, J., Hamil, J., Verevkina, N., Alexander, J., and D.P. **Scanlon**. June 15, 2015. "The Impact of the Affordable Care Act on Local Healthcare Alliances' Quality Improvement Efforts". AcademyHealth Annual Research Meeting, Minneapolis, MN. (McHugh – poster presentation)
10. **Scanlon, D.P.** June 13, 2015. "Evaluation Design for the Aligning Forces for Quality (AF4Q) Program". Methods for Large Scale Organization Interventions. AcademyHealth Annual Research Meeting, Minneapolis, MN. (presenter)
11. McHugh, M., Harvey, J., Hamil, J., Verevkina, N., Alexander, J., and D.P. **Scanlon**. December 8, 2014. "The Impact of the Affordable Care Act on Healthcare Alliances' Quality Improvement Efforts". 26<sup>th</sup> Annual Institute for Healthcare Improvement (IHI) National Forum on Quality Improvement in Health Care, Orlando, FL. (Harvey – poster presentation)

13. **Scanlon**, D.P., Harvey, J., McHugh, M. Hamil, J., Shi, Y., Kang, R., Rodriquez, H., and M. Jean-Jacques. December 8, 2014. "Impact of Community-Wide Quality Improvement on Care Management Processes Used by Medicaid-Heavy Physician Practices". Institute for Healthcare Improvement (IHI) 20th Annual International Scientific Symposium on Improving the Quality and Value of Health Care, Orlando, FL. (Harvey-presenter)
14. **Scanlon**, D.P., Alexander, J., Shi, Y. and M. McHugh. October 18, 2014. "Evaluation Design for a Complex Health Improvement Initiative," American Evaluation Association Annual Meeting, Denver, CO. (presenter)
15. Harvey, J., McHugh, M., Alexander, J., and D.P. **Scanlon**. June 10, 2014. "The Spread of Quality Improvement Programs within Communities by Multi-Stakeholder Alliances," AcademyHealth Annual Research Meeting (AH/ARM), San Diego, CA. (Shi – poster presentation)
16. Harvey, J. and D.P. **Scanlon**. June 10, 2014. "Evaluating Community Level Approaches to Improving Health Care Outcomes," AcademyHealth Annual Research Meeting (AH/ARM), San Diego, CA. (Shi – poster presentation)
17. McHugh, M., Harvey, J., Kang, R., Shi, Y., and D.P. **Scanlon**. June 9, 2014. "Measuring the 'Dose' of Quality Improvement Programs," AcademyHealth Annual Research Meeting (AH/ARM), San Diego, CA. (McHugh – presenter)
18. Bhandari, N., Shi, Y., Hearld, L., McHugh, M., and D.P. **Scanlon**. June 9, 2014. "Teachable Moment? Impact of Emergency Department Visits on Disease Self-Management in Depressed Adults," AcademyHealth Annual Research Meeting (AH/ARM), San Diego, CA. (Bhandari – poster presentation)
19. **Scanlon**, D.P. May 30, 2014. "Using Mixed Methods in Quality Improvement Research," Academy for Healthcare Improvement Meeting (AHI), Baltimore, MD. (presenter)
20. **Scanlon**, D.P. April 16, 2014. "Evaluating Complex Community Based Quality Improvement Interventions". IHPI Visiting Professor Seminar, University of Michigan, Ann Arbor, MI. (oral presentation)
21. **Scanlon**, D.P. and J. Harvey. December 8-9, 2013. "Evaluation of Spread Initiatives," IHI 19th Annual Scientific Symposium, Institute for Healthcare Improvement in Orlando, FL. (session chair)
22. **Scanlon**, D.P. and J. Harvey. December 8-9, 2013. "Impact of a Community-Wide Quality Improvement Initiative on Patients' Perceptions of Chronic Illness Care," IHI 19th Annual Scientific Symposium, Institute for Healthcare Improvement in Orlando, FL. (oral presentation).
23. Harvey, J. and D.P. **Scanlon**. December 8-9, 2013. "Measuring the Dose of Community-Level Quality Improvement Interventions," IHI 19th Annual Scientific Symposium, Institute for Healthcare Improvement in Orlando, FL. (oral presentation)
24. Shi, Y, **Scanlon**, D.P., Bhandari, N., and J.B. Christianson. November 15-16-2013. "The Awareness and Use of Physician Quality Information among Individuals with Chronic Illnesses and Community Level Quality Reporting". 2013 Workshop on Health IT and Economics (WHITE), University of Maryland in Washington, DC. (Shi – presenter)
25. **Scanlon**, D.P. and N. Bhandari. June 24, 2013. "Regional Variations in Awareness of Quality Reports among People with Chronic Conditions". 2013 Academy Health Annual Research Meeting (AH/ARM) in Orlando, FL. (Bhandari - poster presentation)
26. Shi, Y., **Scanlon**, D.P., Bhandari, N., and J.B. Chrisitanson. June 24, 2013. "Community Level Quality Reporting and the Awareness and Use of Physician Quality Information among Individuals with Chronic Illnesses". 2013 Academy Health Annual Research Meeting (AH/ARM) in Orlando, FL. (Shi - poster presentation)

27. Dismuke, C.E. , Egede, L.E., Fakhry, S., Gebregziabher, M., Horner, M., Hunt, K., Burgess, J., and D.P. Scanlon. June 23-24, 2013. "Is More Always Better?: Dual Eligibility, Mortality, & VA Use In Veterans with TBI" 2013 Academy Health Annual Research Meeting (AH/ARM) in Orlando, FL. (poster presentation)
28. Press, M.J., **Scanlon**, D.P., Zhu, J., Navathe, A.S., Ryan, A.M., Mittler, J.N., and K.G. Volpp. June 23, 2013. "The Reliability and Validity of Readmissions Rates As a Hospital Quality Measure". 2013 Academy Health Annual Research Meeting (AH/ARM) in Orlando, FL (podium presentation).
29. **Scanlon**, D.P. December 19, 2012. "AF4Q Evaluation Data, Analysis and Products". Discussion about AF4Q/Evidence Gathering, GYMR in Washington, DC. (presenter)
30. O'Hora, J., Mittler, J.N., Harvey, J., and D.P. **Scanlon**. June 25, 2012. "The Likely Effects of Hospital Readmission Policies: What Practitioners and Policymakers Need to Know". 2012 Academy Health Annual Research Meeting (AH/ARM) in Orlando, FL. (poster presentation)
31. Martsof, G. and D.P. **Scanlon**. June 25, 2012. "The Persistence of Physician Quality Indicators Over Time". 2012 Academy Health Annual Research Meeting (AH/ARM) in Orlando, FL. (poster presentation)
32. **Scanlon**, D.P. June 24, 2012. "Evaluating Community Based Improvement Efforts: Examples from The Aligning Forces for Quality Initiative". The Science of Improvement and Evaluation. 2012 Academy Health Annual Research Meeting (AH/ARM) in Orlando, FL. (presenter)
33. Shi, Y, Fuentes, C., **Scanlon**, D.P., and N. Verevkina. June 24, 2012. "The Experience of Care Coordination among Chronically Ill Patients at Small-and Medium-Sized Physician Practices – Is Health Information Technology a Factor?" 2012 Academy Health Annual Research Meeting (AH/ARM) in Orlando, FL. (poster presentation)
34. **Scanlon**, D.P. June 11, 2012. "Cobra Premium Subsidies" at the Effects on Public Policies on Health Policy Session. 2012 4th Biennial Conference of the Society of Health Economists (ASHEcon) in Minneapolis, MN. (invited reviewer)
35. **Scanlon**, D.P. and G.R. Martsof. June 4, 2012. "Development and Evaluation of Composite Measures of Physician Quality", Puget Sound Health Alliance, via Webinar. (presenter)
36. **Scanlon**, D.P. May 22, 2012. "Multi-Stakeholder Efforts to Improve Quality: The Aligning Forces for Quality Initiative", Philip R. Lee Institute for Health Policy Studies, University of California at San Francisco, CA. (presenter)
37. **Scanlon**, D.P. May 21, 2012. "An Update on the Aligning Forces for Quality Research and Evaluation", Pacific Business Group on Health, San Francisco, CA. (presenter)
38. **Scanlon**, D.P. May 11, 2012. "From HSOP and Beyond: Structuring a Research Career Around Health Systems Improvement", University of Michigan, Applied Research Symposium, Ann Arbor, MI. (presenter)
39. Press, M., **Scanlon**, D.P., Zhu, J., Navathe, A., Ryan, A., Mittler, J.N., and K. Volpp. May 2012. "The Reliability and Validity of Readmission Rates As a Hospital Quality Measure: Implications for Current Policies". 2012 Society of General Internal Medicine (SGIM) Annual Meeting in Orlando, FL. (poster presentation)
40. **Scanlon**, D.P., Beich, J.J., Hearld, L., and J.N. Mittler. November 19, 2011. "Community Level Approaches to Reforming the Healthcare System". Decision Sciences Institute (DSI) 2011 Annual Meeting in Boston, MA. (presenter)



41. Harvey, J., **Scanlon**, D.P., Alexander, J.A., Beich, J.J., and L. Bodenschatz. November 3, 2011. "Moving Quality to the Community Level: The Challenges and Possibilities of Taking Improvement Efforts Outside the Walls of Individual Health Care Organizations". American Evaluation Association Conference in Anaheim, CA. (Harvey – presenter)
42. Shi, Y., **Scanlon**, D.P., and G.R. Martsof. July 11, 2011. "Improvement Programs and Hospital Quality" 8<sup>th</sup> International Health Economics Association (iHEA) in Toronto, Canada. (presenter)
43. Maeng, D.D., Martsof, G., and D.P. **Scanlon**, June 12-14, 2011. "Who is Experiencing Poor Care Coordination? Assessing the Role of Patients in Care Coordination Among the Chronically Ill" 2011 Academy Health Annual Research Meeting (AH/ARM) in Seattle, WA. (poster presentation)
44. Jung, K, Feldman, R., and D.P. **Scanlon**, January 7-9, 2011. "Where Would You Go for Your Next Hospitalization? The Roles of Perceptions, Inertia, and Satisfaction" American Economic Association, 2011 Allied Social Science Association's Annual Convention (ASSA), Health Economics Research Organization in Denver, CO. (Jung – presenter)
45. **Scanlon**, D.P., Alexander, J.A., and L. Bodenschatz. June 27-29, 2010. "Realistic Evaluation of Complex Programs: Using Mixed Methods to Uncover Lessons for Health Policy & Practice" Methods Workshop at the 2010 Academy Health Annual Research Meeting in Boston. (Chair and presenter)
46. Maeng, D.D., Martsof, G., and D.P. **Scanlon**. June 20-23, 2010. "Providers, Patients, and Families: Effects of Perspectives, Interactions, and communications on Engagement" at the Hospital Outcomes Session at the American Society of Health Economists (ASHE) Health, Healthcare & Behavior Biennial Conference in New York. (Maeng/Martsof - presenters)
47. Jung, K., Feldman, R., and D.P. **Scanlon**. June 20-23, 2010. "Where Would You Go for Your Next Hospitalization? The Roles of Perception, Inertia, and Satisfaction" at the Hospital Report Cards Session at the American Society of Health Economists (ASHE) Health, Healthcare & Behavior Biennial Conference in New York. (Jung – presenter)
48. Christianson, J.B., Maeng, D.D., Abraham, J., **Scanlon**, D.P., Alexander, J.A., and J.N. Mittler. November 5-7, 2009. "Determinants of Self-Reported Awareness and Use of Public Reports by Chronically Ill Individuals." Association for Public Policy Analysis and Management (APPAM) in Washington, DC. (Maeng – presenter)
49. Lee, W. and D.P. **Scanlon**. November 5-7, 2009. "Cost Efficiency and Clinical Quality in Health Maintenance Organizations, 1998-2002." Association for Public Policy Analysis and Management (APPAM) in Washington, DC. (Lee – presenter)
50. Lee, W. and D.P. **Scanlon**. October 23-24, 2009. "Cost Efficiency and Clinical Quality in Health Maintenance Organizations, 1998-2002." Annual Health Economics Conference (AHEC) in Boston, MA. (Lee – presenter)
51. Sfekas, A. October 23-24, 2009. "The Effect of Report Cards on Within Hospital Medical/Surgical Sorting." Annual Health Economics Conference (AHEC) in Boston, MA. (discussant)
52. Christianson, J.B. and D.P. **Scanlon**. July 12-15, 2009. "Increasing Awareness and Changing Attitudes Towards Patient Safety: Evaluation of an Employer Initiative." International Health Economics Association (iHEA) World Congress on Health Economics. Beijing, China. (Christianson - presenter)
53. Beich, J.J. and D.P. **Scanlon**. June 30, 2009. "A Community Level Effort to Motivate Physician Participation in the NCQA's Diabetes Physician Recognition Program." AcademyHealth Annual Research Meeting in Chicago, IL. (presenter)
54. Christianson, J.B., Maeng, D.D., Abraham, J., **Scanlon**, D.P., Alexander, J.A., and J.N. Mittler. June 30, 2009. "Determinants of Self-Reported Awareness and Use of Public Reports by Chronically Ill Individuals." AcademyHealth Annual Research Meeting in Chicago, IL. (Christianson - presenter)

55. Martsolf, G.R., **Scanlon**, D.P., and J.N. Mittler. June 30, 2009. "Toward a Conceptual Framework of Consumer Engagement: What are the Behaviors and How Do We Change Them?" AcademyHealth Annual Research Meeting in Chicago, IL. (Martsolf – presenter)
56. Mittler, J.N., Martsolf, G.R., Maeng, D.D., and D.P. **Scanlon**. June 29, 2009. "Validity and Clinical Utility of the Patient Activation Measure." AcademyHealth Annual Research Meeting in Chicago, IL. (Mittler - presenter)
57. Johnson, D.J., Johnson, K.D., **Scanlon**, D.P., and G.R. Martsolf. June 29, 2009. "Buyer Beware: Response Rate Differences in Health Survey Research." AcademyHealth Annual Research Meeting in Chicago, IL. (Martsolf – poster presentation)
58. **Scanlon**, D.P. September 10, 2008. "Studying the Effectiveness of Market/Community Approaches to Quality Improvement." Agency for Health Research Quality Conference (AHRQ). Bethesda, MD. (presenter)
59. Ford, E.W., Christianson, J.B., **Scanlon**, D.P., and J.J. Beich. August 8-13, 2008. "Assessing Physicians Use of Facility Performance Information: What Do Doctors Value?" Annual Meeting of the Academy of Management. Anaheim, CA. (Ford – presenter)
60. **Scanlon**, D.P. June 22-25, 2008. "Care for the money or pay for the care? Different preferences for different preferred providers." Biennial Conference of the American Society of Health Economists. Durham, North Carolina. (discussant)
61. **Scanlon**, D.P. June 22-25, 2008. "How Much Performance Does Pay-For-Performance Buy? Evidence From a Large Network of Primary Care Clinics." Biennial Conference of the American Society of Health Economists. Durham, North Carolina. (discussant)
62. Maeng, D.D., Chernew, M.E., **Scanlon**, D.P., Gronniger, T., Wodchis, W., and C. McLaughlin. June 22-25, 2008. "Overlap in HMO Physician Networks and Convergence in HMO Performance." Biennial Conference of the American Society of Health Economists. Durham, North Carolina. (Maeng – presenter)
63. Hibbard, J., Painter, M., **Scanlon**, D.P., and S. Sofaer. June 7-10, 2008. "Does it Take a Community to Activate Consumers?" AcademyHealth Annual Research Meeting, Washington, DC. (invited Panelist)
64. **Scanlon** D.P., Hollenbeak, C., Beich, J.J., Gabbay, R., and A. Milstein. June 2007. "The Effect of Diabetes Care Management Program on Costs in a Medicaid Population." AcademyHealth Annual Research Meeting, Orlando, FL. (presenter)
65. **Scanlon**, D.P. June 4, 2007. "Challenges and Strategies for Researching the Impact of Pay-for-Performance Programs." AcademyHealth Annual Meeting, Orlando, FL. (presenter)
66. **Scanlon**, D.P., Lindrooth R., and J.B. Christianson. March 16-17, 2007. "The Effect of Tiered Hospital Benefit and Safety Incentive on Hospital Admissions: Evidence from Stated and Revealed Preference Data." 18th Annual Health Economics Conference, Tempe, AZ. (presenter)
67. Ford, E.W. and D.P. **Scanlon**. August 14, 2006. "Promise and Problems with Supply Chain Management Approaches to Health Care Purchasing." The Academy of Management's Health Care Management Division in Atlanta, GA. (Ford – presenter)
68. **Scanlon**, D.P., Christianson, J.B., and C. Lucas. June 27, 2006. "The Effect of a Hospital Safety Incentive in an Employed Population." AcademyHealth Annual Research Meeting in Seattle, WA. (presenter)

69. Swaminathan, S, Chernew, M.E., and D.P. **Scanlon**. June 27, 2006. "Persistence of HMO Performance: Are Good HMOs Always Good and Bad HMOs Always Bad?" Invited presentation at the AcademyHealth Annual Research Meeting in Seattle, WA. (presenter)
70. **Scanlon**, D.P., Christianson, J.B., and C. Lucas. June 6, 2006. "The Effect of a Hospital Safety Incentive in an Employed Population." American Society for Health Economics (ASHE) biannual Meeting, Madison, WI. (presenter)
71. **Scanlon**, D.P., Swaminathan, S., Chernew, M.E., and W. Lee. January 6, 2006. "HMO Competition and HMO Quality: Longitudinal Evidence." HERO session, ASSA/American Economics Association Annual Meetings, Boston, MA. (presenter)
72. **Scanlon**, D.P. June 25, 2005. "Evaluating the Impact of Boeing's Hospital Safety Incentive Program & Health Consumerism Campaign." Academy Health – Health Economics Interest Group Meeting, Boston, MA. (presenter)
73. **Scanlon**, D.P., Swaminathan, S., Chernew, M.E., and W. Lee. November 6, 2004. "HMO Quality Improvement: Importance of Market and HMO Characteristics." Southeastern Economics Study Group. (presenter)
74. **Scanlon**, D.P., Christianson, J.B., and E.W. Ford. July 14, 2004. "Early Evidence of the Leapfrog Group's Impact on Hospital Patient Safety." AHRQ's Translating Research into Practice Research Conference, Washington, DC. (presenter)
75. **Scanlon**, D.P., Christianson, J.B., and E.W. Ford. June 6, 2004. "Early Evidence of the Leapfrog Group's Impact on Hospital Patient Safety." AcademyHealth Annual Meeting, San Diego, CA, June 6, 2004. (presenter)
76. **Scanlon**, D.P., Christianson, J.B., and E.W. Ford. June 6, 2004. "Organizing Local Markets to Improve Patient Safety." AcademyHealth Annual Meeting. San Diego, CA, June 6, 2004. (presenter)
77. **Scanlon**, D.P., Swaminathan, S., Chernew, M.E., and W. Lee. January 4, 2004. "HMO Quality Improvement: Importance of Market and HMO Characteristics." Presented at "Information, Quality, Health Care Markets," American Economic Association Annual Meeting, San Diego, CA. (presenter)
78. **Scanlon**, D.P., Swaminathan, S., Chernew, M.E., Bost, J., and J. Shevock. October 24-25, 2003. "Predictors of HMO Performance." Inaugural Conference on the Organizational Economics of Health Care. William E. Simon Graduate School of Business Administration, the University of Rochester, Rochester, NY. (presenter)
79. Swaminathan, S., Chernew, M.E., **Scanlon**, D.P., Bost, J., and J. Shevock. October 19, 2003. "A Multiple Indicator Multiple Cause (MIMC) Approach to Measuring Longitudinal Changes in Health Plan Quality." International Conference on Health Policy Research, American Statistical Association, Chicago, IL. (Swaminathan – presenter)
80. Swaminathan, S., Chernew, M.E., and D.P. **Scanlon**. October 19, 2003. "Persistence of HMO Performance: Are Good HMOs Always Good and Bad HMOs Always Bad?" International Conference on Health Policy Research, American Statistical Association, Chicago, IL. (Swaminathan – presenter)
81. **Scanlon**, D.P., Swaminathan, S., Chernew, M.E., Bost, J., and J. Shevock. June 28, 2003. "Competition and Health Plan Performance: Evidence from Managed Care Insurance Markets." AcademyHealth Annual Research Meeting, Nashville, TN. (presenter)
82. **Scanlon**, D.P., Swaminathan, S., Chernew, M.E., Bost, J., and J. Shevock. June 16, 2003. "Competition and Health Plan Performance: Evidence from Managed Care Insurance Markets." International Health Economics Association Meeting, San Francisco, CA. (presenter)

83. **Scanlon**, D.P., Hollenbeak, C., Lee, W., Loh, E., and P.A. Ubel. June 16, 2003. "Does Competition for Transplantable Hearts Lead to List Gaming?" International Health Economics Association Meeting, San Francisco, CA. (presenter)
84. **Scanlon**, D.P., Hollenbeak, C., Lee, W., Loh, E., and P.A. Ubel. October 2002. "Does Competition for Transplantable Hearts Lead to List Gaming?" Society of Medical Decision Making Annual Conference, Baltimore, MD. (Ubel - presenter)
85. **Scanlon**, D.P., Hollenbeak, C., Lee, W., Loh, E., and P.A. Ubel. August 19-20, 2002. "Does Competition for Transplantable Hearts Lead to List Gaming?" Eighth Northeast Regional Health Economics Research Symposium, sponsored by the VA Management Science Group and the Boston University School of Public Health, Newport, RI. (presenter)
86. Chernew, M.E., Gowrisankaran, G., and D.P. **Scanlon**. July 25, 2002. "Learning and the Value of Information: Health Care Report Cards." National Bureau of Economic Research. Summer Institute and Industrial Organization Workshop, Cambridge, MA. (Chernew – presenter)
87. **Scanlon** D.P., Chernew M.E., Bost J., Swaminathan, S., Shih, S., and J. Shevock. June 24, 2002. "Is HMO Clinical Performance Related to Market, Organizational and Financial Characteristics?" Poster presentation at the AcademyHealth Annual Research Meeting in Washington, DC. (presenter)
88. **Scanlon**, D.P., Ubel, P.A., and E. Loh. June 6-12, 2001. "Does Competition Among Transplant Centers Lead to Efficient Organ Allocation?" Poster presentation at the AcademyHealth Annual Research Meeting, Atlanta, GA. (presenter)
89. **Scanlon**, D.P., Chernew, M.E., McLaughlin, C., and G. Solon. August 2000. "The Impact of Health Plan Report Cards on Managed Care Enrollment." Presentation at the NBER Summer Institute, Boston, MA. (Chernew – presenter)
90. **Scanlon**, D.P., Chernew, M.E., and C. McLaughlin. June 25, 2000. "Do Report Cards Increase Enrollment in Managed Care?" Presentation at the Association for Health Services Research Annual Meeting, Los Angeles, CA. (presenter)
91. **Scanlon**, D.P., Rolph, E., Darby, C., and H.E. Doty. June 26, 2000. "The Utility of Performance Measurement Systems for Quality Improvement Activities in Managed Care Organizations(MCOs)." Poster presentation at the Association for Health Services Research Annual Meeting, Los Angeles, CA. (presenter)
92. **Scanlon**, D.P., Chernew, M.E, McLaughlin, C., and G. Solon. June 12, 2000. "The Impact of Health Plan Report Cards on Managed Care Enrollment." Presentation at the 11<sup>th</sup> Annual Health Economics Meeting, Washington, DC. (presenter)
93. **Scanlon**, D.P., Rolph, E., Darby, C., and H.E. Doty. April 6-7, 2000. "Performance Measurement and Quality Improvement: The Managed Care Organization's Perspective." Presented at Building Bridges VI: The Road to Quality Care: Using Research to Drive Quality Improvement, Atlanta, GA. (presenter)
94. **Scanlon**, D.P., Rolph, E., Darby, C., and H.E. Doty. March 10, 2000. "Performance Measurement and Quality Improvement: The Managed Care Organization's Perspective." Presented at Quality from the Consumers' Perspective: Research Findings, sponsored by the Agency for Healthcare Research and Quality, Columbia, MD. (presenter)
95. **Scanlon**, D.P., Chernew, M.E., McLaughlin, C., and G. Solon. November 9, 1999. "The Impact of Health Plan Report Cards on Managed Care Enrollment." Presented at the American Public Health Association Annual Meeting, Chicago, IL. (presenter)

96. **Scanlon**, D.P. November 9, 1999. "The effect of health status on price sensitivity and health plan choice and switching behavior." Paper discussant at the American Public Health Association Annual Meeting, Chicago, IL. (presenter)
97. **Scanlon**, D.P., Chernew, M.E., McLaughlin, C., and G. Solon. June 29, 1999. "Employee Response to Health Plan Performance Ratings." Presented at the Association for Health Services Research Annual Meeting in Chicago, IL. (presenter)
98. **Scanlon**, D.P. and M.E. Chernew. October 21, 1998. "HEDIS Measures and Managed Care Enrollment." Presented at the Society of Actuaries Annual Meeting, New York, NY. (presenter)
99. **Scanlon**, D.P. and M.E. Chernew. June 27-29, 1998. "HEDIS Measures and Managed Care Enrollment." Presented at the 9<sup>th</sup> Annual VA Health Economics Invitational Conference, Cornell University, Ithaca, NY. (presenter)
100. Frick, K.D., **Scanlon**, D.P., Simonsick, E.M., Kasper, J.D., Ryan, S.D., and C.L. Zema. June 23, 1998. "Differences in Influenza Vaccination Rates for Black and Non-Black Older Women with Multiple Functional Limitations." Association for Health Services Research Annual Meeting, Washington, DC. (Frick – presenter)
101. **Scanlon**, D.P. and M.E. Chernew. May 8, 1998. "HEDIS Measures and Managed Care Enrollment." Presented at the Building Bridges IV Conference, Oakland, CA. (presenter)
102. Chernew, M.E. and D.P. **Scanlon**. January 2-5, 1998. "Health Plan Report Cards and Insurance Choice." American Economic Association Annual Conference. Chicago, IL. (Chernew – presenter)
103. **Scanlon**, D.P. and M.E. Chernew. November 9-13, 1997. "Health Plan Report Cards and Insurance Choice." American Public Health Association Annual Conference. Indianapolis, IN. (presenter)
104. **Scanlon**, D.P. and M.E. Chernew. October 9-12, 1997. "Health Plan Report Cards and Insurance Choice." International Atlantic Economic Society Conference. Philadelphia, PA. (presenter)
105. Chernew, M.E. and D.P. **Scanlon**. June 27-29, 1997. "Plan Performance Measures and Employee Choice of Health Plan." Eighth Annual Health Economics Conference jointly sponsored by the Management Sciences Group of the Department of Veterans' Affairs and the Division for Health Services Research and Policy of the University of Minnesota. Minneapolis, MN. (Chernew – presenter)
106. **Scanlon**, D.P. and M.E. Chernew. June 15-17, 1997. "Plan Performance Measures and Choice of Health Plan in a Large Employer Group." Poster presentation at the Association for Health Services Research Annual Meeting, Chicago, IL. (presenter)
107. Chernew M.E., **Scanlon**, D.P., and R. Hayward. November 1996. "Insurance Type and Choice of Hospital for Open Heart Surgery." American Public Health Association Conference. (Chernew – presenter)
108. **Scanlon**, D.P. June, 1995. "Do HMO and FFS Patient's Differ in Their Choice of Hospital For Open Heart Surgery?" The First Annual National Research Service Award Trainees Research Conference. Co-sponsored by The Agency for Health Care Policy Research and The Health Resources and Service Administration. Chicago, IL. (presenter)
109. **Scanlon**, D.P. 1990. "Economic Reform in the New Soviet Union." Omicron Delta Epsilon Eastern Regional Economics Conference, Ursinus College, Collegeville, PA. (presenter)
110. **Scanlon**, D.P. 1990. "Economic Reform in the New Soviet Union." National Conference on Undergraduate Research, Union College, Schenectady, NY. (presenter)

## **Invited Academic Research Presentations**

1. **Scanlon, D.P.**, December 16, 2016. “Navigating the Uncertain Post Obama Health Policy Environment,” Presentation for the MHA Graduating Class, Penn State University, College of Health and Human Development, World Campus Master of Health Administration Program, University Park, PA. (presenter)
2. **Scanlon, D.P.**, November 29, 2016. “Interactive Case Study on the Topic of Price and Quality Transparency in Healthcare,” Presentation for eHPA520 Class, Penn State University, College of Health and Human Development, World Campus Master of Health Administration Program, University Park, PA. (presenter)
3. **Scanlon, D.P.**, June 1, 2016. “Maximizing Value for Health Care Expenditures: Employers’ Strategies for Managing Population Health,” Penn State Hershey Health Systems Science Learning Academy Lecture, Hershey, PA. (presenter)
4. **Scanlon, D.P.**, February 29, 2016. Guest Lecturer for the Residential MHA Course: Quality Management in Health Care Services, Department of Health Administration and Policy, Medical University of South Carolina (MUSC), Charleston, SC. (presenter)
5. **Scanlon, D.P.** and J. Segel. December 17, 2015. “Opportunities for Health Services Research in Cancer: Emerging Trends in Payment and Delivery System Redesign,” Penn State Hershey Hematology/Oncology Grand Rounds, Hershey, PA. (presenter)
6. **Scanlon, D. P.** April 8, 2015. Evan G. and Helen G. Pattishall Outstanding Research Achievement Award Lecture, "The Non-Missing Chapters: Rhetoric, Public Perception, Evidence Base, Politics & Legal Challenges" Penn State University, College of Health and Human Development, University Park, PA. (presenter)
7. **Scanlon, D.P.** February 4, 2015. “Center for Health Care and Policy Research. Creating and Disseminating New Scientific Knowledge to Help Decision-Makers Develop Cost Effective Services and Programs That Improve People’s Health”. Penn State University, Prevention Research Center, University Park, PA. (presenter)
8. **Scanlon, D.P.** October 16, 2014. “Rhetoric, Reality, Evidence & Assumptions: Health Reform Implementation,” Penn State University, College of Health and Human Development, Alumni Event, Great Conversations Dinner, Washington, DC. (presenter)
9. **Scanlon, D.P.** April 16, 2014. “Evaluating Complex Community Based Quality Improvement Interventions: Lessons From the Aligning Forces for Quality (AF4Q) Program,” University of Michigan, Institute for Healthcare Policy & Innovation, Visiting Professor Seminar, Ann Arbor, MI. (presentation)
10. **Scanlon, D.P.** and D.G. Shea. January 30, 2014. “The Evidence and Politics Behind Employer Based Wellness Programs,” Dr. Matthew Woessner’s Healthcare Class, Penn State Harrisburg, Middletown, PA. (presentation in class)
11. **Scanlon, D.P.** January 30, 2014. “The Affordable Care Act: What Medical Students Need to Know,” Penn State Hershey American Medical Student Association (AMSA) Affordable Care Act Seminar, Penn State College of Medicine, Hershey, PA. (presentation)
12. **Scanlon, D.P.** November 11, 2013. “The Academic Health Care Environment in the Health Reform Era.” Hershey Smeal Leadership Development Course, Penn State Hershey Medical Center, Hershey, PA. (presentation in class)
13. **Scanlon, D.P.** November 6, 2013. “Are Health Care Quality “Report Cards” Reaching Consumers? Awareness in the Chronically Ill Population”. Population Research Center and Program on Health and Society, University of Texas, Austin, TX. (presentation)

14. **Scanlon**, D.P. November 1, 2013. "Bending The Cost Curve: The Role of the Employer in the ACA Era." Bending The Curve Conference, Bucknell University, Lewisburg, PA. (oral presentation)
15. **Scanlon**, D.P. October 22-23, 2013. "The Quality Transparency Movement: Awareness of Physician "Report Cards" Among the Adult Chronically Ill." Kauvar Visiting Professor Seminar Series, The Colorado School of Public Health and the IMPACT and the Kauvar Lecture Series, Denver, CO. (oral presentation)
16. **Scanlon**, D.P. October 16, 2013. "What Every Employer Needs to Know About Health Reform," 3<sup>rd</sup> Annual, "Where Health Care and Business Intersect", Penn State Hershey Medical Center, Hershey, PA. (symposium)
17. Shi, Y. and D.P. **Scanlon**. June 23-25, 2013. "Community Level Quality Reporting and the Awareness and Use of Physician Quality Information among Individuals with Chronic Illnesses," Academy Health Annual Research Meeting (AH/ARM), Baltimore, MD. (poster presentation)
18. Martsolf, G.R., **Scanlon**, D.P., and A.C. Carle. June 23-25, 2013. "Creating Composite Measures of Physician Practice Quality Using Health Insurance Claims Data," Academy Health Annual Research Meeting (AH/ARM), Baltimore, MD. (podium presentation)
19. **Scanlon**, D.P. June 23-25, 2013. "Geographic Variation in Quality and Spending," Academy Health Annual Research Meeting (AH/ARM), Baltimore, MD. (session chair)
20. Hempstead, K., Grembowski, D.E., **Scanlon**, D.P., Christianson, J.B., and D.A. Conrad. June 23-25, 2013. Academy Health Annual Research Meeting (AH/ARM), "Value-Based Provider Payment Reform: Emerging State and Regional Innovation," Baltimore, MD. (panelist)
21. **Scanlon**, D.P. April 15-16, 2013. "The Quality Transparency Movement: Awareness of Physician 'Report Cards' Among The Adult Chronically Ill". Medical University of So. Carolina Grand Rounds, Charlestown, SC. (invited presenter)
22. **Scanlon**, D.P. January 30, 2013. "The Future State of Healthcare". Health Economics & Market Access Latin America Annual Meeting 2013, Johnson & Johnson Regional Office, Miami, FL. (invited presenter)
23. **Scanlon**, D.P. May 22, 2012. "Multi-Stakeholder Efforts to Improve Quality: The Aligning Forces for Quality Initiative", Philip R. Lee Institute for Health Policy Studies, University of California at San Francisco, CA. (presenter)
24. **Scanlon**, D.P. May 11, 2012. "From HSOP and Beyond: Structuring a Research Career Around Health Systems Improvement", University of Michigan, Applied Research Symposium, Ann Arbor, MI. (presenter)
25. **Scanlon**, D.P. November 18, 2011. "Community Level Approaches to Reforming the Healthcare System" University of Michigan, Center for Healthcare Outcomes and Policy Seminar, Ann Arbor, MI. (presenter)
26. **Scanlon**, D.P., Lindrooth, R.C., and J.B. Christianson. November 14, 2008. "Steering Patients to Safer Hospitals? The Effect of a Tiered Hospital Benefit and Safety Incentive on Hospital Admissions." Invited presentation at Dartmouth College School of Medicine, Hanover, NH. (presenter)
27. Moran, J.R. and D.P. **Scanlon**. November 14, 2008. "The Limited Impact of Voluntary Public Reporting and Organized Market Based Purchasing Efforts on Improvements in Hospital Patient Safety." "Invited lecture to Ann Barry Flood's PhD students at Dartmouth College School of Medicine, Hanover, NH. (guest lecturer)

28. **Scanlon**, D.P., Lindrooth, R.C., and J.B. Christianson. February 25, 2008. “The Effect of a Tiered Hospital Benefit and Safety Incentive on Hospital Admissions.” Invited presentation at the Yale University School of Medicine, Yale School of Public Health, New Haven, CT. (presenter)
29. **Scanlon**, D.P. December 19, 2007. “Aligning Forces for Quality, an Overview.” Invited presentation at Penn State’s Hershey Medical Center, Public Health Sciences Departmental Seminar Series, Hershey, PA. (presenter)
30. **Scanlon**, D.P. 2007. “The Effect of Tiered Hospital Benefit and Safety Incentive on Hospital Admissions: Evidence from Stated and Revealed Preference Data”. Invited presentation at the University of Cincinnati Health Policy Forum. Cincinnati, OH. (presenter)
31. **Scanlon**, D.P. March 22, 2007. “The Effect of a Tiered Hospital Benefits and Safety Incentive on Hospital Admissions: Evidence from Stated and Revealed Preference Data. Invited presentation at The Penn State Methodology Center Seminar, University Park, PA. (presenter)
32. **Scanlon**, D.P. February 7, 2007. “The Effect of a Tiered Hospital Benefits and Safety Incentive on Hospital Admissions: Evidence from Stated and Revealed Preference Data.” Invited presentation at Cornell University, Ithaca, NY. (presenter)
33. **Scanlon**, D.P. February 2, 2007. “The Effect of a Tiered Hospital Benefits and Safety Incentive on Hospital Admissions: Evidence from Stated and Revealed Preference Data.” Invited presentation at Villanova University, Department of Economics, Villanova, PA. (presenter)
34. **Scanlon**, D.P., Christianson, J.B., and C. Lucas. March 31, 2006. “The Effect of a Hospital Safety Incentive in an Employed Population.” Invited presentation at the University of North Carolina at Chapel Hill, Department of Health Policy & Administration, School of Public Health, Chapel Hill, NC. (presenter)
35. **Scanlon**, D.P., Christianson, J.B., and C. Lucas. February 27, 2006. “The Effect of a Safety Incentive on Expected Utility for Hospital Care in an Employed Population.” Invited presentation at the University of Iowa, Department of Health Management & Policy, College of Public Health, Iowa City, IA. (presenter)
36. **Scanlon**, D.P. June 6, 2005. “The ‘Private’ Sector, Insurance, and Population Health.” Columbia University, New York, NY. (presenter)
37. Beich, J.J., **Scanlon**, D.P., Ulbrecht, J., Ford, E.W., and I.A. Ibrahim. May 6, 2005. “The Role of Disease Management in Pay-for-Performance Programs for Improving the Care of Chronically Ill Patients.” Invited presentation at the Pennsylvania State University Diabetes Center Research Meeting, University Park, PA. (presenter)
38. **Scanlon**, D.P., Hollenbeak, C., Beich, J.J., Gabbay, R., Dyer, A.M., and A. Milstein. May 5, 2006. “Resource Utilization and Team Based Care for Diabetes in South Carolina.” Penn State University Health Evaluation Sciences Research Seminar, University Park, PA. (Hollenbeak – presenter)
39. **Scanlon**, D.P., Hollenbeak, C., Beich, J.J., Gabbay, R., and A.M. Dyer. November 15, 2005. “Estimating the Effectiveness of a Diabetes Care Management Program in the SC Medicaid Population.” Medical University of South Carolina CHEPS Center, Charleston, SC. (presenter)
40. **Scanlon**, D.P. September 26, 2005. “Evidence for Pay for Performance.” Invited Presentation. University of South Carolina, 3<sup>rd</sup> Annual Pay for Performance Conference. Rock Hill, SC. (presenter)
41. **Scanlon**, D.P. July 15, 2005. “Evidence for Pay for Performance.” Invited Presentation. Thomas Jefferson University Department of Health Policy–Summer Seminar. Philadelphia, PA. (presenter)



42. Chernew, M.E., Gronniger, T., Wodchis, W.P., **Scanlon**, D.P., and C.G. McLaughlin. February 9, 2005. "Overlap in HMO Physician Networks and Convergence in HMO Performance." Harvard University, Health Care Policy Seminar, Cambridge, MA. (Chernew – presenter)
43. **Scanlon**, D.P., Swaminathanan, S., Chernew, M.E., and W. Lee. January 21, 2005. "HMO Quality Improvement: Importance of Market and HMO Characteristics." Invited presentation at the Leonard Davis Institute for Health Economics. University of Pennsylvania, Philadelphia, PA. (presenter)
44. **Scanlon**, D.P., Swaminathanan, S., Chernew, M.E., and W. Lee. October 22, 2004. "HMO Quality Improvement: Importance of Market and HMO Characteristics." Invited presentation at the Center for Health Economics & Policy Studies (CHEPS) Seminar. Medical University of South Carolina, Charleston, SC. (presenter)
45. **Scanlon**, D.P. April 24-26, 2004. Invited discussant on David Howard's paper, "Quality and Consumer Choice in Health Care: Evidence from Kidney Transplantation." Annual Health Economics Meeting, University of Alabama at Birmingham, Birmingham, AL. (presenter)
46. Ford, E.W., **Scanlon**, D.P., and J.B. Christianson. 2003. "Promise and Problems with Supply Chain Management Approaches to Health Care Purchasing." Tulane University School of Public Health Research Workshop, New Orleans, LA. (Ford – presenter)
47. Swaminathanan, S., Chernew, M.E., **Scanlon**, D.P., Bost, J., and J. Shevock. October 15, 2003. "A Multiple indicator multiple cause (MIMC) approach to measuring longitudinal changes in health plan quality." University of Alabama-Birmingham, Lister-Hill Center Health Care Organization and Policy Seminar, Birmingham, AL. (Swaminathan – presenter)
48. **Scanlon**, D.P., Hollenbeak, C., Loh, E., Lee, W., and P.A. Ubel. April 22, 2003. "Does Competition for Transplantable Hearts Encourage Gaming of the Waiting List?" Health Economics Research Seminar. Johns Hopkins University, Baltimore, MD. (presenter)
49. **Scanlon**, D.P., Hollenbeak, C., Loh, E., Lee, W., and P.A. Ubel. February 13, 2003. "Does Competition for Transplantable Hearts Lead to List Gaming?" Health Economics Research Seminar. University of Chicago, Chicago, IL. (presenter)
50. Chernew, M.E., Gowrisankaran, G., and D.P. **Scanlon**. December, 2002. "Learning and the Value of Information: Health Care Report Cards." Columbia University Economics and Business School New York, NY. (Gowrisankaran – presenter)
51. Chernew, M.E., Gowrisankaran, G., and D.P. **Scanlon**. November, 2002. "Learning and the Value of Information: Health Care Report Cards." University of California Davis, Agriculture & Resource Economics, Davis, CA. (Gowrisankaran – presenter)
52. Chernew, M.E., Gowrisankaran, G., and D.P. **Scanlon**. October, 2002. "Learning and the Value of Information: Health Care Report Cards." University of California Berkeley, Agriculture & Resource Economics, Berkeley, CA. (Gowrisankaran – presenter)
53. Chernew, M.E., Gowrisankaran, G., and D.P. **Scanlon**. October 2002. "Learning and the Value of Information: Health Care Report Cards." Federal Reserve Bank of San Francisco, San Francisco, CA. (Gowrisankaran – presenter)
54. Chernew, M.E., Gowrisankaran, G., and D.P. **Scanlon**. October 2002. "Learning and the Value of Information: Health Care Report Cards." University of California, Los Angeles, Economics Department, Los Angeles, CA. (Gowrisankaran – presenter)
55. **Scanlon**, D.P., Hollenbeak, C., Lee, W., Loh, E., and P.A. Ubel. October 18, 2002. "Does Competition for Transplantable Hearts Lead to List Gaming?" Penn State University, College of Health and Human Development, Methods Center Seminar, University Park, PA. (presenter)

56. **Scanlon**, D.P., Hollenbeak, C., Lee, W., Loh, E., and P.A. Ubel. September 23, 2002. "Does Competition for Transplantable Hearts Lead to List Gaming?" Penn State Economics Department, Applied Microeconomics Seminar, University Park, PA. (presenter)
57. **Scanlon**, D.P. May 3, 2002. "The Role of Managed Care in our Health System." Invited presentation at the Home Economics Reunion, Penn State University, College of Health and Human Development, University Park, PA. (presenter)
58. **Scanlon**, D.P., Hollenbeak, C., Loh, E., Lee, W., and P.A. Ubel. March 22, 2002. "Competition in the Market for Transplantable Organs: Would Fewer Heart Centers be Better?" Health Policy and Health Services Research Seminar, Penn State University, University Park, PA. (presenter)
59. **Scanlon**, D.P. February 15, 2002. "Perspectives on Consumer Choice." Invited presentation at workshop entitled, "Consumer Driven Healthcare for the Elderly – Research Workshop." Center for Health Care Policy Research and Social Science Research Institute, Penn State University, University Park, PA. (presenter)
60. **Scanlon**, D.P., Rolph, E., Darby, C., and H.E. Doty. April 24, 2000. "Performance Measurement and Quality Improvement: The Managed Care Organization's Perspective." Health Services Research Seminar, Penn State University, University Park, PA. (presenter)
61. **Scanlon**, D.P., Chernew, M.E., McLaughlin, C., and G. Solon. April 10, 2000. "The Impact of Health Plan Report Cards on Managed Care Enrollment." Presented in the Applied Microeconomics Seminar, Department of Economics, Penn State University, University Park, PA. (presenter)
62. Frick, K.D., **Scanlon**, D.P., Kasper, J.D., Simonsick, E.M., Ryan, S.D., and C.L. Zema. March 15, 2000. "Racial Differences in Influenza Vaccination: The Effect of Medicare Coverage on a Vulnerable Population." Presented in the Gerontology Center Seminar, Penn State University Gerontology Center, University Park, PA. (Frick – presenter)
63. **Scanlon**, D.P., Chernew, M.E., McLaughlin, C., and G. Solon. October 21, 1999. "The Impact of Health Plan Report Cards on Managed Care Enrollment." Invited Presentation, University of Chicago Health Services Seminar, Chicago, IL. (Chernew – presenter)
64. **Scanlon**, D.P. November 6, 1998. "The Impact of Health Plan Performance Data." Health Services Research Colloquium, Pennsylvania State University, University Park, PA. (presenter)
65. **Scanlon**, D.P. and M.E. Chernew. December 13, 1997. "Health Plan Report Cards and Insurance Choice." Presentation in the Department of Economics at Villanova University, Villanova, PA. (presenter)
66. **Scanlon**, D.P. November 1, 1996. "Health Plan Choice In a Flexible Benefits Environment: Are Employees' Plan Choices Consistent With Health Plan Report Cards?" Labor Economics Seminar. University of Michigan Department of Economics, Ann Arbor, MI. (presenter)

### **Invited Panelist/Expert Advisor**

1. **Scanlon**, D.P., May 26, 2016. "The Role of States and Regions in Health Reform: Going Forward Panel," The 23<sup>rd</sup> Princeton Conference, Robert Wood Johnson Foundation (RWJF), Princeton, NJ. (invited panelist)
2. **Scanlon**, D.P., April 28, 2016. "Collaborative Interchanges Roundtable Focus Group," American Journal of Managed Care (AJMC), ACO and Emerging Healthcare Delivery Coalition Meeting, Scottsdale, AZ (invited panelist)
3. **Scanlon**, D.P., April 7, 2016. "Patient-Centered Diabetes Care Peer Exchange." American Journal of Managed Care (AJMC), Teaneck, NJ. (invited panelist)

4. **Scanlon, D.P.** December 17, 2015. "From Theory to Practice: The Missing Chapter: The Health Reform Story at the Local Level," Penn State University, College of Health and Human Development, Health Policy and Administration's eMHA Capstone Panel, University Park, PA. (keynote speaker)
5. **Scanlon, D.P.** December 15, 2015. "Data Warehouse Analysis: Examples," Penn State University, Healthcare Advisory Committee, University Park, PA. (presenter)
6. **Scanlon, D.P.** September 11, 2015. "Quality in Health Care 101". American Journal of Managed Care (AJMC) Training, Plainsboro, NJ. (invited speaker)
7. **Scanlon, D.P.** June 15, 2015. "Balancing Learning and Doing in a Rapidly Changing Environment," Payment and Delivery System Innovations, AcademyHealth Annual Research Meeting, Minneapolis, MN. (invited speaker)
8. **Scanlon, D.P.** June 14, 2015. "Meet-the-Experts Student Breakfast," Podium Session, Academy Health Annual Research Meeting, Minneapolis, MN. (invited speaker)
9. **Scanlon, D.P.** June 13, 2015. "Methods for Large Scale Organization Interventions," Academy for Healthcare Improvement Innovations for Research on Improving Safety, Quality and Value in Healthcare, AcademyHealth Annual Research Meeting, Minneapolis, MN. (invited speaker)
10. **Scanlon, D.P.** April 17, 2015. "Integrated Delivery Networks and Adherence Intervention," Patient Centered Diabetes Care 2015, American Journal of Managed Care (AJMC), Boston, MA. (invited moderator)
11. **Scanlon, D.P.** April 17, 2015. "The Digital Path to Improved Patient Engagement in Self-Care," Patient Centered Diabetes Care 2015, American Journal of Managed Care (AJMC), Boston, MA. (invited moderator)
12. **Scanlon, D.P.** November 14, 2014. "Defining Quality in Oncology: Is There a Common Ground?" Value and Quality in Oncology Session, American Journal of Medical Care (AJMC) Patient-Centered Oncology Care Meeting, Baltimore, MD. (invited panelist)
13. **Scanlon, D.P.** November 13, 2014. "Designing Meaningful Evaluations of Complex Health Care Improvement Initiatives". Robert Wood Johnson Foundation, ALIGN: A Summit on Increasing Value in Health Care, Washington, DC. (invited panelist)
14. **Scanlon, D.P.** October 15, 2014. "Innovation in Health Care: A Small Business Perspective". Penn State Hershey's 4<sup>th</sup> Annual Where Health Care & Business Intersect, Hershey, PA. (invited panelist)
15. **Scanlon, D.P.** May 30, 2014. "Using Mixed Methods in Quality Improvement Research", Mixed Methods Workshop. Academy for Healthcare Improvement (AHI) 2014 Meeting on Advancing the Methods of Evaluation of Quality and Safety Practice and Education, Baltimore, MD. (invited panelist)
16. **Scanlon, D.P.** April 10-11, 2014. "Diabetes Management in an ACO Era Panel Discussion", American Journal of Medical Care (AJMC) Annual Patient-Centered Diabetes Care Meeting, Princeton, NJ. (invited moderator)
17. **Scanlon, D.P.** April 10-11, 2014. "The Role of Healthplans and Payers in Patient Care Panel Discussion", American Journal of Medical Care (AJMC) Annual Patient-Centered Diabetes Care Meeting, Princeton, NJ. (invited moderator)
18. **Scanlon, D.P.** April 8, 2014. "How Might System Changes Affect the Delivery of Comprehensive Care to Women and Families?" Health Care Reform and Women's Preventive Health Care, Penn State Women's Health Research Day, Hershey, PA. (invited panelist).

19. **Scanlon, D.P.** June 27, 2013. "Engaging Consumers in a Payment and Delivery Change: Leveraging the Patient Voice". "Building Blocks for Payment Reform: Data and Relationships" Meeting at Academy Health in Baltimore, MD. (invited expert)
20. **Scanlon, D.P.** April 22, 2013. "Cost Measurement 101: Foundation Concepts and Considerations for CVEs," AHRQ CVE CSI Webinar, Agency for Healthcare Research and Quality, Rockville, MD. (presenter)
21. **Scanlon, D.P.** March 1, 2013. AF4Q/Consumer Survey Dissemination & Possibilities, GYMR, Washington, DC. (panelist)
22. **Scanlon, D.P.** February 25, 2013. "Total Cost of Care and Resource Use Measures," AHRQ CVE CSI Webinar, Agency for Healthcare Research and Quality, Washington, DC. (webinar presentation)
23. **Scanlon, D.P.** June 11, 2012. "Cobra Premium Subsidies" at the Effects on Public Policies on Health Policy Session. 2012 4<sup>th</sup> Biennial Conference of the Society of Health Economists (ASHEcon) in Minneapolis, MN. (invited reviewer)
24. **Scanlon, D.P.** September 30, 2011. "Aligning Forces for Quality". "Conducting Team-Based Qualitative Research" at The Pennsylvania State University Qualitative Interest Group, University Park, PA. (invited panelist)
25. **Scanlon, D.P.** June 12-14, 2011. "Addressing Poor Care Coordination and its Consequences" 2011 Academy Health Annual Research Meeting (AH/ARM), Seattle, WA. (Chair and presenter)
26. **Scanlon, D.P.** March 23, 2011. Agency for Healthcare Research and Quality (AHRQ) National Summit on Public Reporting for Consumers. Washington, DC. (invited expert)
27. **D.P. Scanlon.** December 7, 2011. "The Challenges Ahead for Accountable Care Organizations (ACOs): Full Panel Discussion." American Journal of Managed Care (AJMC). (invited panelist)
28. **Scanlon, D.P.** June 27-29, 2010. AcademyHealth. Annual Research Meeting (ARM). Boston, MA. (invited to teach mixed methods course)
29. **Phibbs, C.** June 20-23, 2010. Nurse Staffing Session for "A Longitudinal Study of the Effects of Nurse Staffing Levels, Nurse Human Capital, and Nursing Teams on Patient Outcomes for VA Inpatient Care" at the American Society of Health Economists (ASHE) Health, Healthcare & Behavior Biennial Conference in New York. (invited discussant)
30. **Scanlon, D.P.** November 8-10, 2009. National Business Coalition on Health (NBCH). 14<sup>th</sup> Annual Conference. Phoenix, AZ. (invited expert speaker)
31. **Scanlon, D.P.** October 20, 2009. "Improving Diabetes Care for Vulnerable Populations: Delivery Innovations, Incentives and Transparency." Centers for Disease Control and Prevention, Division of Diabetes Translation. The Economics of Diabetes Health Disparities - Workshop. Atlanta, GA. (invited guest speaker)
32. **Scanlon, D.P.** September 2, 2009. U.S. Department of Health & Human Services Office of the Assistant Secretary for Planning and Evaluation. Consumer Decision Making in Health Care - Expert Panel Meeting. Washington, DC. (invited expert)
33. **Scanlon, D.P.** June 30, 2009. Agency for Healthcare Research and Quality (AHRQ). Consortium of Health Services Research Educators and Employers. AcademyHealth Annual Research Meeting. Chicago, IL. (invited expert)
34. **Scanlon, D.P.** January 29, 2009. "Steering Patients to Safer Hospitals? The Effect of a Tiered Hospital Network on Hospital Admissions." Agency for Healthcare Research and Quality (AHRQ) Chartered Value Exchange (CVE) Webinar. Washington, DC. (invited presenter)

35. **Scanlon, D.P.** November 17, 2008. Consumer Incentives and Value in Health Care: The Role of Tiering. Institute of Medicine Value in Health Care Meeting. Washington, DC. (invited presenter)
36. **Scanlon, D.P.** October 2008. Penn State Schreyer's College Political Issues Forum. University Park, PA. (invited panelist)
37. LoSasso, A., Mello, M., **Scanlon, D.P.**, and K. Volpp. June 7-10, 2008. "Questions & Challenges for the Next Generation of Health Services Researchers." AcademyHealth Annual Research Meeting. Invited Panelist. Washington, DC. (invited panelist)
38. **Scanlon, D.P.** January 2008. The Robert Wood Johnson Foundation. Aligning Forces for Quality (AF4Q) Research & Evaluation. Quality Alliance Steering Committee Meeting. Princeton, NJ. (invited presenter)
39. **Scanlon, D.P.** January 3, 2008. "Building the Capacity to Improve Health Care Quality & Value: Examples & Lessons From Across the Country." Oregon Quality Institute Work Group, Portland, OR. (invited expert)
40. **Scanlon, D.P.** June 2007. "Pay for Performance Research." Panel Organizer and Moderator. Academy Health Annual Meeting, 2007, Orlando, FL. (invited session chair)
41. **Scanlon, D.P.** July 14, 2006. Pennsylvania Governor's School for the Health Sciences. University of Pittsburgh, Pittsburgh, PA. (invited faculty)
42. **Scanlon, D.P.** March 31, 2006. The California Healthcare Foundation's Consumer Directed Health Care Project, Oakland, CA. (advisory committee member)
43. **Scanlon, D.P.**, Swaminathan, S., Chernew, M.E., and W. Lee. January 6, 2006. "HMO Competition and HMO Quality: Longitudinal Evidence." Federal Trade Commission's FTC Conference on Healthcare Information and Competition. Washington, DC. April 16, 2004. (invited presenter)
44. **Scanlon, D.P.** 2005-2006. "Cost Containment of Health Care and Health Insurance Panel." Commonwealth of Pennsylvania, Office of the Governor. (invited panelist)
45. **Scanlon, D.P.** June 21, 2005. "MMA and Drug Quality: The Commonwealth Fund Quality Improvement Colloquium." Washington, DC. (invited expert)
46. **Scanlon, D.P.** February 3, 2005. "Pay for Performance Programs: Lessons Learned." Academy Health National Health Policy Conference. Washington, DC. (invited session chair)
47. **Scanlon, D.P.** November 22, 2004. "Promises and Pitfalls of Web Publishing for Health Services Research." Agency for Health Care Research and Policy (AHRQ) and Academy Health (AH), Expert Meeting. Washington, DC. (invited expert)
48. **Scanlon, D.P.** September 18, 2003. "Quality-Based Purchasing in Developing Countries: What Do We Know, and What Do We Need to Know?" Project Hope/AHRQ invitational meeting. Bethesda, MD. (invited expert)
49. **Scanlon, D.P.** June 25-27, 2002. The Quality Summit. The Juran Center for Quality Leadership, Carlson School of Management, University of Minnesota, Minneapolis, MN. (invited faculty)
50. **Scanlon, D.P.** June 21, 2002. "Value in Disease Management Programs: Estimating the Return on Investment." "Issues in Disease Management." Advanced purchasing workshop organized by the National Health Care Purchasing Institute. Washington, DC. (invited presenter)

51. **Scanlon, D.P.** December 12, 2001. "The Role of Purchasers and Payers in the National Clinical Research Enterprise." Institute of Medicine. Clinical Research Roundtable Workshop, Washington, DC. (invited expert)
52. **Scanlon, D.P.** April 2001. "Understanding How Employers Can be Catalysts for Quality." Meeting sponsored by the Agency for Healthcare Research and Quality. Washington, DC. (invited presenter)
53. **Scanlon, D.P.,** Chernew, M.E., Doty, H.E., and D.G. Smith. March, 2001. "Options for Assessing PPO Quality." Technical paper commissioned for National PPO Conference held in Washington, DC. (invited presenter)
54. **Scanlon, D.P.,** Chernew, M.E., and H.E. Doty. April 4, 2001. "Evaluating the Impact of Value-Based Purchasing Initiatives: A Guide for Purchasers." Presentation at meeting entitled, "Understanding How Employers Can Be Catalysts for Quality: Insights for a Research Agenda." Sponsored by the Agency for Healthcare Quality Research (AHRQ). Washington, DC. (invited presenter)
55. **Scanlon, D.P.** December 11-13, 2000. "Realizing the Promise of Value-Based Purchasing: A Workshop for State Policymakers," sponsored by the Agency for Healthcare Research and Quality (AHRQ), User's Liaison Program. San Antonio, TX. (invited expert)
56. **Scanlon, D.P.** July 25, 2000. "Value Based Purchasing: Expert Meeting." Agency for Healthcare Research and Quality (AHRQ) User's Liaison Program. Washington, DC. (invited expert)
57. **Scanlon, D.P.** February 8-9, 2000. "Private Employers and Risk Adjustment." Boston University, Department of Economics, Industry Studies Program, Boston, MA. Sponsored by the Agency for Healthcare Research and Quality (AHRQ) and the Management Sciences Group, Veterans' Administration, Boston, MA. (invited expert)
58. **Scanlon, D.P.** June 9, 1998. "Managed Care in Pennsylvania: Performance Measurement and Quality Improvement." Satellite Broadcast for PA AHEC Program produced by the Hershey Medical Center, Hershey, PA. (invited presenter)
59. **Scanlon, D.P.** May 19, 1998. "Health Plan Accreditation: The Purchaser's Perspective." The Joint Commission on Accreditation of Healthcare Organizations (JCAHO) Business Advisory Group Meeting. (invited presenter)

### **Non Peer Reviewed Conference/Meeting Presentations**

1. **Scanlon, D.P.** October 13, 2016. "Developing Health and Social Service Partnerships to Improve the Health Management of Defined Patient Populations", Wellspan Meeting, York, PA. (invited presenter)
2. **Scanlon, D.P.** August 29, 2016. "Navigating the Health Care Payment Reform Landscape", Mount Nittany Health Board of Directors Meeting, State College, PA. (invited presenter)
3. **Scanlon, D.P.,** April 15, 2016. "Moving Beyond "Wellness Doesn't Work" – An Illustrated Story," The Law-Medicine Center Conference: Corporate Wellness Programs: Are They Hazardous to Well-Being? Case Western Reserve University School of Law, Cleveland, OH. (invited presenter)
4. **Scanlon, D.P.,** November 17, 2015. "The Missing Chapter: The Health Reform Story at the Local Level," Aligning Forces for Quality, South Central Pennsylvania Community Event, York, PA. (invited presenter)
5. **Scanlon, D.P.,** April 16, 2015. "Payment Reform Redux: Insanity or Progress," Excellus Board Retreat, Excellus BlueCross BlueShield, Central New York Region, Waterloo, NY. (presenter)
6. **Scanlon, D.P.,** March 31, 2015. "Evaluation Design for the Aligning Forces for Quality (AF4Q) Program," Robert Wood Johnson Foundation, Princeton, NJ. (presenter)

7. **Scanlon, D.P.** October 16, 2014. "Health Reform: Where Things Stand with Implementation of the Affordable Care Act," 2014 Pennsylvania Society of Directors of Volunteer Services in Health Care (PSDVS) Conference, Volunteer Resources Department, Mount Nittany Medical Center, State College, PA. (presenter)
8. **Scanlon, D.P.** May 19-20, 2014. "Collective Impact-Measuring AF4Q's Intermediate and Long Term Outcomes," Aligning Forces for Quality Spring In-Person Meeting, Pittsburgh, PA. (presenter)
9. **Scanlon, D.P.** February 20, 2013. "Regional Health Improvement Collaboratives and the AF4Q Initiative", Midwest Research Network, Minneapolis, MN. (presenter)
10. **Scanlon, D.P.** May 15, 2013. "CE City Conference Call Presentation," CECity Conference Call, CECity, Inc., Homestead, PA. (presenter)
11. **Scanlon, D.P.** and G.R. Martsolf. June 4, 2012. "Development and Evaluation of Composite Measures of Physician Quality", via Webinar, Puget Sound Health Alliance, WA. (presenter)
12. **Scanlon, D.P.** May 21, 2012. "An Update on the Aligning Forces for Quality Research and Evaluation", Pacific Business Group on Health, San Francisco, CA. (presenter)
13. **Scanlon, D.P.** and J.N. Mittler. November 2-3, 2011. "Lessons Learned from the Evaluation Team" Institute for Healthcare Improvement, STAAR Strategy Planning Retreat, Boston, MA. (presenter)
14. **Scanlon, D.P.** October 5, 2011. "Rhetoric, Reality, Evidence & Assumptions: What Health Reform Means for Stakeholders." Health Care and Business Conference, Hershey, PA. (presenter)
15. Martsolf, G. and D.P. **Scanlon.** June 13, 2011. "Development and Evaluation of Composite Measures of Physician Quality" Puget Sound Health Alliance Meeting in Seattle, WA. (presenter)
16. **Scanlon, D.P.** June 8, 2011 "Measurement and Reporting of Cost and Efficiency at the Community Level". Robert Wood Johnson Foundation Cost Measurement Meeting in Washington, DC. (presenter)
17. **Scanlon, D.P.** April 1-2, 2011. "Competing in the New Innovation-Driven Global Economy: Interdisciplinary Research, Experimentation, and Breakthrough Knowledge" The Center for Advanced Study in International Competitiveness (CASIC) and the Committee on Institutional Cooperation (CIC). Oak Brook, IL. (presenter)
18. **Scanlon, D.P.** March 28, 2011. "Financial Incentives in Healthcare to Improve Organizational Performance" Center for Integrated Healthcare Delivery Systems (CIHD) Workshop Program, University Park, PA. (invited presenter)
19. **Scanlon, D.P.** June 7-8, 2010. "Aligning Forces for Quality (AF4Q) Evaluation Update" for the Agency for Healthcare Research and Quality (AHRQ). Rockville, MD. (invited presenter)
20. **Scanlon, D.P.** June 6-7, 2010. "Aligning Forces for Quality (AF4Q) Evaluation Update" for the Robert Wood Johnson Foundation's AF4Q National Advisory Committee (NAC). Washington, DC. (invited presenter)
21. **Scanlon, D.P.** February 9, 2010. "Impact of the Leapfrog Group After Ten Years" Midwest Business Group on Health (NBGH) Learning Network Program: "Leapfrog, & PSO Update: The Direction of Patient Safety" Meeting. Chicago, IL. (invited speaker)
22. **Scanlon, D.P.** and J.N. Mittler. September 17, 2009. Institute for Healthcare Improvement (IHI). STAAR Evaluation. Cambridge, MA. (presenter)
23. **Scanlon, D.P.** June 5, 2009. The Robert Wood Johnson Foundation. Aligning Forces for Quality Research & Evaluation (AF4Q). AF4Q National Advisory Committee. Princeton, NJ. (presenter)

24. **Scanlon, D.P.** December 2008. The Robert Wood Johnson Foundation. Aligning Forces for Quality Research & Evaluation Physician Practice Survey. AF4Q Alliance Meeting. Washington, DC. (presenter)
25. **Scanlon, D.P.** June 2008. Aligning Forces for Quality Research & Evaluation (AF4Q). Invited presentation to Institute for Healthcare Improvement team. Boston, MA. (presenter)
26. **Scanlon, D.P.** and J.J. Beich. July 24-25, 2007. Regional Quality Initiative (RQI) Evaluation Process. Regional Quality Improvement Initiative: 1st Annual All Region Meeting, Providence, RI. (presenter)
27. **Scanlon, D.P.** June 26-28, 2007. The Robert Wood Johnson Foundation. Aligning Forces for Quality (AF4Q) Research & Evaluation. AF4Q 1st Annual Grantees Meeting, Seattle, WA. (presenter)
28. **Scanlon, D.P.** April 3, 2007. "Removing Insults from Injury: Disclosing Adverse Events to Patients." Mayer's Lecture Invited Panelist, University Park, PA. (presenter)
29. **Scanlon D.P.** February 27, 2007. Quality Research Symposium - PSU Juran Fellowships Program. Sponsored by the Penn State University Office of Planning and Institutional Assessment, University Park, PA. (presenter)
30. **Scanlon, D.P.** October 21, 2005. "Can Private Purchasers Cross the Quality Chasm? Learning from the Leaders." Investigators in Health Policy Research, Annual Meeting. Invited Panelist. San Diego, CA. (presenter)
31. **Scanlon, D.P.** May 2, 2004. "Health Economics for Occupational Medicine Physicians." American College of Occupational and Environmental Medicine (ACOEM). Kansas City, MO. (presenter)
32. **Scanlon, D.P.** May 3, 2004. "Overcoming Barriers to Managing Health and Productivity in the Workplace." American College of Occupational and Environmental Medicine (ACOEM). Kansas City, MO. (presenter)
33. **Scanlon, D.P.** October 9, 2003. "Can private sector employers cross the quality chasm? Learning from the leaders." Robert Wood Johnson Foundation Investigators Award in Health Policy Research, 10<sup>th</sup> Annual Meeting, Washington, DC. (presenter)
34. **Scanlon, D.P.** May 5, 2003. "Analyzing Corporate Data for Health, Productivity and Benefits: Economic Issues." American College of Occupational and Environmental Medicine Annual Meeting, Atlanta, GA. (presenter)
35. **Scanlon, D.P.** October 28, 2002. "Valuing Disease Management Programs in Health Plans." Invited presentation at "Disease Management Programs: Design, Implementation, and Analysis," Corporate Occupational Medicine Series, American College of Occupational and Environmental Medicine, Baltimore, MD. (presenter)
36. **Scanlon, D.P.** October 16-17, 2002. "Valuing Diabetes Disease Management Programs." AHRQ funded conference, Chicago, IL. (presenter)
37. **Scanlon, D.P.** September 18, 2002. "Valuing Disease Management Programs in Health Plans." Invited presentation at the 7<sup>th</sup> Annual Disease Management Congress, Chicago, IL. (presenter)
38. **Scanlon, D.P.** April 15, 2002. "Methods and Metrics for Measuring Health Care Quality." Invited presentation at the American College of Occupational and Environmental Medicine's Corporate Occupational Medicine Series; *Aligning Health Benefits and Managing Healthcare for Corporate Productivity*. Chicago, IL. (presenter)



40. **Scanlon, D.P.** April 15, 2002. "Using Evidence-Based Medicine, Quality Indicators and Outcomes Data to Improve Quality of Care." Invited presentation at the American College of Occupational and Environmental Medicine's Corporate Occupational Medicine Series; *Aligning Health Benefits and Managing Healthcare for Corporate Productivity*. Chicago, IL. (presenter)
41. **Scanlon, D.P., Darby, C., Rolph, E., and H.E. Doty.** March 8-9, 2001. "The Role of Performance Measures for Improving Quality in Managed Care Organizations." Presentation at the CAHPS National User's Group Meeting. Las Vegas, NV. (presenter)
42. **Scanlon, D.P., Darby, C., Rolph, E., and P.F. Short.** October 14, 1999. "Performance Measurement and Quality Improvement: The MCO's Perspective." Presented at the 5<sup>th</sup> Annual CAHPS User's Group Meeting, St. Louis, MO. (presenter)
43. **Scanlon, D.P.** July 30-31, 1999. "Provider Beware? Do Health Plan Report Cards Measure Physician Quality?" Presented at *The Outcomes Imperative: Implementing and Evaluating Performance Measurement in Health Care*, Pennsylvania State University, University Park, PA. (presenter)
44. **Scanlon, D.P.** April 7, 1999. "Measuring and Monitoring the Quality of Pennsylvania HMOs." Invited Presentation as part of the "Prognosis for the Decade: The Future of Health and Disease in Pennsylvania" lecture series. Harrisburg, PA. (presenter)
45. **Scanlon, D.P.** January 16, 1999. "Using Data to Evaluate Quality in Health Care." Invited Presentation. The Pennsylvania Area Health Education Center (PA AHEC) Annual Meeting. Hershey, PA. (presenter)
46. **Scanlon, D.P. and M.E. Chernew.** May 5, 1998. "HEDIS Measures and Managed Care Enrollment." Presented at the Society of Actuaries Symposium, Minneapolis, MN. (presenter)
47. **Scanlon, D.P.** February 27-28, 1998. "The Outcomes Imperative: Implications for Consumers." The Outcomes Imperative: The Use and Impact of Data in Health Care. Pennsylvania State University, University Park, PA. (presenter)

### **Industry Presentations**

1. **Scanlon, D.P.** February 20, 2013. Regional Health Improvement Collaboratives and the AF4Q Initiative. Minnesota Community Measurement Board Meeting Presentation, Minnesota, MN. (presenter)
2. **Scanlon, D.P.** May 6, 2009. Update on Employer and Value Based Purchasing Research. Education and Research Committee Webinar, National Business Coalition on Health (NBCH), Washington, DC. (presenter)
3. **Scanlon, D.P.** April 13, 2009. Cleveland Association for Business Economics (CABE) Meeting, Cleveland, OH. (presenter)
4. **Scanlon, D.P.** March 19, 2008. "Achieving Value for Health Benefits Expenditures: Lessons for Employers." Alpern Rosenthal, Pittsburgh, PA. (presenter)
5. **Scanlon, D.P.** February 2008. "Aligning for Better Quality & Efficiency in Health Care: Models for Improving Health Care." The Louisiana Healthcare Quality Forum. Baton Rouge, LA. (presenter)
6. **Scanlon, D.P.** June 29, 2006. "The Changing Landscape of Healthcare: The Challenge of Aligning Stakeholders." Invited presentation, Depuy & Mitek, Raynham, MA. (presenter)
7. **Scanlon, D.P.** November 29, 2005. "Maine Health Management Coalition (MHMC) Pathways to Excellence (PTE) Hospital Program Assessment." PTE Steering Committee Meeting, Freeport, ME. (presenter)

8. **Scanlon, D.P.** May 19, 2005. "Evaluating the Impact of Incentive and Rewards Programs in Health Care: Lessons from the AHRQ Pilot Programs." Invited Presentation. Leapfrog Group Incentives & Rewards Workshop. Washington, DC. (presenter)
9. **Scanlon, D.P.,** Beich, J.J., and W. Lee. November 15, 2004. "Analysis of 2004 Evaluate8 RFI Diabetes Module Results." National Business Coalition on Health (NBCH) Annual Meeting. Atlanta, GA. (presenter)
10. **Scanlon, D.P.** September 15, 2004. "Making the Business Case for Health and Productivity Management." The Institute for Health and Productivity Management's Atlanta-Chicago Health and Productivity Initiative (ACHP). Atlanta, GA. (presenter)
11. **Scanlon, D.P.** and J.J. Beich. July 30, 2004. "2004 NBCH Evaluate8 RFI: Analysis of Plan Responses." Presented at the National Business Coalition on Health's Health Plan User Meeting. Chicago, IL. (presenter)
12. **Scanlon, D.P.** and J.J. Beich. July 29, 2004. "2004 NBCH Evaluate8 RFI: Analysis of Plan Responses." Presented at the National Business Coalition on Health's Member Meeting. Chicago, IL. (presenter)
13. **Scanlon, D.P.,** Christianson, J.B., and E.W. Ford. February 11, 2004. "Organizing Local Markets to Improve Patient Safety: Leapfrog's Regional Rollout Experience." The Leapfrog Group's Annual RRO Meeting. Atlanta, GA. (presenter)
14. Beich, J.J. and D.P. **Scanlon.** October 16, 2002. "Diabetes Disease Management and Quality Improvement in Health Plans." Geisinger Health System Continuing Medical Education Conference, State College, PA. (presenter)
15. **Scanlon, D.P.** August 6, 2002. "Current Issues in Health Care Payment Policy: Lessons for Pharmacy." GlaxoSmithkline Payer Relations Meeting, Philadelphia, PA. (presenter)
16. **Scanlon, D.P.** January 14-15, 2002. "Quality Improvement in Managed Care Organizations: The Role of Pharmacy." Invited presentation at conference entitled, "Increasing the Probability of Achieving Formulary Placement." Philadelphia, PA. (presenter)
17. **Scanlon, D.P.** December 4, 2001. "Using Performance Indicators to Improve Service Delivery and Clinical Quality." Invited presentation to the *Chicago Quality Forum*, sponsored by the Midwest Business Group on Health and the Chicago Business Group on Health. Chicago, IL. (presenter)
18. **Scanlon, D.P.** November 10, 2001. National Business Coalition on Health (NBCH), work group on standardized request for information for health plan contracting. Invited presentation at NBCH pre-conference meeting. Phoenix, AZ. (presenter)
19. **Scanlon, D.P.** October 22, 1999. "Measuring Physician Performance: Problems and Promises of Health Care Report Cards." Presented at *Population Management - Meeting the New Millennium in Health Care*, sponsored by the Department of Care Coordination, Penn State Geisinger Health System. Hershey, PA. (presenter)
20. **Scanlon, D.P.** September 17, 1999. "Collaboration Between Public Health and Managed Care: Why Should We Believe it Will Work This Time?" Presented at *Public Health and Managed Care*, sponsored by the Central Pennsylvania Association for Health Care Marketing, Harrisburg, PA. (presenter)
21. **Scanlon, D.P.** and T.J. Hendrix. November 11, 1998. "The Future of Health Plan Accreditation." Invited presentation at the Employer's Managed Health Care Association Meeting, Washington, DC. (presenter)

22. **Scanlon**, D.P. and T.J. Hendrix. November 10, 1998. “The Future of Health Plan Accreditation.” Invited presentation to the National Committee for Quality Assurance (NCQA), Washington DC. (presenter)

### **Invited International Presentations**

1. **Scanlon**, D.P. July 14, 2015. “Does Media Coverage of Comparative Provider Quality Reports Impact Awareness Among the Chronically Ill,” 2015 iHEA World Congress, Milan, Italy. (presenter)
2. **Scanlon**, D.P. July 16, 2014. “The Awareness and Use of Physician Comparative Quality Information among Individuals with Chronic Illnesses – Do Availability and Applicability Matter?”. 2014 iHEA and ECHE Joint Congress: Health Economics in the Age of Longevity, Dublin, Ireland. (presenter)
3. **Scanlon**, D.P. May 8, 2014. “Reflections from the Field: Evaluating Complex Community Based Quality Improvement Interventions.” 12<sup>th</sup> Annual Meeting of The Quality Improvement Research Network (QIRN), Manchester, United Kingdom. (presenter)
4. **Scanlon**, D.P. May 7, 2014. “Evaluating Complex Community Based Quality Improvement Interventions: Lessons from the Aligning Forces for Quality (AF4Q) Program.” Manchester Business School, Manchester, United Kingdom. (presenter)
5. **Scanlon**, D.P. May 6, 2014. “The Quality Transparency Movement: Awareness of Physician “Report Cards” Among the Adult Chronically Ill”, Royal College of Surgeons, London, United Kingdom. (presenter)
6. **Scanlon**, D.P. May 6, 2014. “Evaluating Complex Community Based Quality Improvement Interventions: Lessons from the Aligning Forces for Quality (AF4Q) Program.” Health Foundation, London, United Kingdom. (presenter)
7. **Scanlon**, D.P. March 20, 2013. “Current Policy Issues in US Healthcare” Radboud University in the Netherlands Student Visit to Schreyer Honors College, University Park, PA. (invited lecturer)
8. **Scanlon**, D.P. January 18-19, 2011. “Realistic Evaluation of Complex Health Services Research Programs” the InterQuality Kick-Off Meeting, Warsaw, Poland. (invited expert panelist)
9. **Scanlon**, D.P. August 5, 2010. “Achieving Value in Healthcare: Examples from the United States.” 3<sup>rd</sup> International Meeting for the Private Healthcare Sector, Sao Paulo, Brazil. (invited speaker)
10. **Scanlon**, D.P. April 23, 2009. “Aligning for Better Quality & Efficiency in Health Care: Models for Improving Health Care.” Mexico City, Mexico. (presenter)
11. **Scanlon**, D.P. December 2008. “Aligning for Better Quality & Efficiency in Health Care: Models for Improving Health Care.” Sao Paolo, Brazil. (presenter)
12. **Scanlon**, D.P. December 2008. “Aligning for Better Quality & Efficiency in Health Care: Models for Improving Health Care.” Santiago, Chile. (presenter)
13. **Scanlon**, D.P. December 2008. “Aligning for Better Quality & Efficiency in Health Care: Models for Improving Health Care.” Buenos Aires, Argentina. (presenter)
14. **Scanlon**, D.P. September 23, 2008. “Aligning for Better Quality & Efficiency in health Care: Models for Improving Health Care.” Bogota, Columbia. (presenter)
15. **Scanlon**, D.P., Lindrooth R., and J.B. Christianson. July 2007. “The Effect of a Tiered Hospital Benefit and Safety Incentive on Hospital Admissions: Evidence from Stated and Revealed Preference Data.” International Health Economics Association (iHEA) Annual Meeting, Copenhagen, Denmark. (presenter)

16. **Scanlon**, D.P. November 9, 2004. "What Works and Does Not Work in Health Care Systems: Aligning Incentives". Association de ISAPRE de Chile. Santiago, Chile. (presenter)
17. Gowrisankaran, G., **Scanlon**, D.P., and M.E. Chernew. July 22-25 2001. "Quality Information and HMO Enrollment." International Health Economics Association Third International Conference, York, United Kingdom. (presenter)
18. Frick, K.D., **Scanlon**, D.P., Bandeen-Roche, K., Kasper, J.D., Simonsick, E.M., and E.M. Sullivan. July 22-25 2001. "Racial Differences in Influenza Vaccination: The Effect of Medicare Coverage on a Vulnerable Population." Poster presentation at the International Health Economics Association Third International Conference, York, United Kingdom. (Frick - presenter)
19. **Scanlon** D.P., Chernew, M.E., McLaughlin, C., and G. Solon. June 6-9, 1999. "Employee Response to Health Plan Performance Ratings." Poster presented at the International Health Economics Association in Rotterdam, Netherlands. (presenter)

### **Professional Service**

- Journal Peer Reviewer (present): *American Journal of Managed Care; Health Affairs; Health Services Research; Medical Care Research & Review.*
- Journal Peer Reviewer (past): *AHRQ Effective Health Care Program; Annals of Internal Medicine; BMC Health Services; Health Economics; International Scholarly Research Network Public Health; Inquiry; Joint Commission Journal on Quality and Safety; Journal of Health Economics; Journal of Health Politics, Policy & Law; Medical Care; Milbank Quarterly; Robert Wood Johnson Foundation, The Future of Nursing: Campaign for Action; The Journal of the American Medical Association; Value Based Purchasing.*
- Invited Participant: Robert Wood Foundation, Payment Reform Advisory Committee. 2014.
- Invited Expert: National Quality Forum, Linking Cost and Quality Measures Expert Panel, Washington, DC. 2014.
- Invited Expert: Value-Based Insurance Design Center Summit, University of Michigan, Ann Arbor, MI. 2013.
- Invited Expert: Agency for Healthcare Research and Quality (AHRQ) CVE Cost Strategy Intensive (CSI) Webinar Series Planning Committee. 2012-2013.
- Peer Reviewer for AHRQ Effective Health Care Reports in 2012.
- Invited Reviewer: Office of the National Coordinator, The Beacon Community Program Evaluation Plan in Bethesda, MD. 2012.
- Invited Participant: CMS Comprehensive Primary Care Market Steering Committee. 2012.
- Invited Reviewer: Robert Wood Johnson Foundation, The Future of Nursing: Campaign for Action. 2012.
- Invited Reviewer: The Jewish Healthcare Foundation Selection Committee for the "2012 Fine Awards for Teamwork Excellence in Health Care". 2012.
- Invited Reviewer: Agency for Healthcare Research and Quality (AHRQ) "Closing the Gap Series: Payment Bundling and New Payment Strategies" Special Emphasis Panel to review applications in Rockville, MD. 2012.
- Consultant: Penn State Hershey Medical School, Patient-Centered Medical Homes R18 Grant. 2012.
- Discussant: American Journal of Managed Care (AJMC) Panel on Patient-Centered Medical Homes. 2012.
- Consultant: Medical University of South Carolina, VA Health Services Research and Development Grant. 2012.
- Invited Participant: Institute for Healthcare Improvement (IHI) Expert Meeting in Boston, MA. 2012.
- Invited Participant: Robert Wood Johnson Foundation 40<sup>th</sup> Anniversary "Connections" Conference in Princeton, NJ. 2012.
- Invited Participant: The American Journal of Managed Care's strategic planning session and the "Translating Evidence-based Research Into Value-Based Decisions in Oncology: A Symposium for Managed Care" in Baltimore, MD. 2012.
- Invited Expert Presenter at IOM Cost Measurement Meeting in Irvine, CA. 2012.
- Invited Participant: Castlight Health Meeting in San Francisco, CA. 2012.

- Invited Reviewer: Agency for Healthcare Research and Quality (AHRQ) “Building the Science of Public Reporting (R21)” Special Emphasis Panel to review applications in Rockville, MD. 2012.
- Experts Panel: InterQuality Project. 2011.
- Advisory committee member: Community Coalitions on Health Institute (CCHI) Programs Committee (CPC). 2010-2011.
- Steering committee member: Annual Health Economics Conference (AHEC). 2010.
- External Reviewer: U.S. Congressional Budget Office (CBO) Paper. “Quality Initiatives Undertaken by the Veterans Health Administration.” August 2009.
- Committee Member: Value Based Insurance Design. The Agency for Healthcare Research and Quality (AHRQ) and National Business Coalition on Health (NBCH). 2008.
- Moderator and Planning Advisor: Pennsylvania Health Care Funders Collaborative Research Meeting. Pennsylvania Health Care Funders. 2008.
- Invited Technical Advisory Panel Member: Health Care Use and Quality. The California Healthcare Foundation. 2007-2011.
- Review Committee Member: NBCH Diabetes Seed Grant Program Review and Oversight Committee. National Business Coalition on Health. 2007-2009.
- Member: Annual Meeting Executive Planning Committee. AcademyHealth. 2007.
- Committee Member: John D. Thompson Young Researcher Award. Association of University Professors in Health Administration. 2007-2011.
- Member: Cost Containment of Health Care and Health Care Insurance Panel, Pennsylvania Governor Edward Rendell’s Office of Health Care Reform. 2005-2007.
- The Leapfrog Group, Washington, DC – Research Advisory Committee Member. 2003-2007.
- Diabetes Disease Management Conference Planning Committee. Conference sponsored by the Agency for Healthcare Research and Quality in Chicago, IL. October 2002.
- Planning committee member for AHRQ sponsored conference, “PPO Performance Measurement: Agenda for the Future” in Washington, DC. March 2001.
- Invited Faculty. Pennsylvania Governor’s School for the Health Sciences, University of Pittsburgh, Pittsburgh, PA. 1999-2005.

### **Teaching Experience** (evaluations available on request)

- Professor of Health Policy and Administration, The Pennsylvania State University, University Park, PA, 1997-present
  - Courses Taught:
    - HPA 590 – Colloquium, Health Services Research . 2013-present.
    - HPA 521 – Research Seminar on Health Services Organization and Delivery for PhD students. 2011-present.
    - HPA 600 – Thesis Research. 2003-present.
    - HPA 601 – PhD Dissertation Full-Time. 2005-present.
    - HPA 597 – Research Seminar (Health Care Finance and Policy) for PhD students. 2007-2009.
    - HPA 564 – Health Services Research Methods for PhD students. 1999-2004.
    - HPA 590 – Research Seminar for PhD students. 2001-2002.
    - HPA 521 – Introduction to Health Services Organization for MBA/MHA, MS and PhD students. 1997-2001.
    - HPA 420 – Principles of Managed Care for undergraduate students. 1998-2004.
    - HPA 301 – Health Policy Analysis for undergraduate students. 1998.
  - Robert Morris College, Coraopolis, PA, Instructor Microeconomics. 1993-1994.
  - Butler County Community College, Butler, PA. Instructor in Microeconomics. 1993-1994.
  - University of Pittsburgh, Graduate School of Public Health, Pittsburgh, PA. Grader for MPH course in health economics. 1993.
  - Duquesne University, Pittsburgh, PA. Teaching Assistant Macroeconomics and microeconomics for adult college program. 1993.
  - University of Pittsburgh, Department of Economics, Pittsburgh, PA. Teaching assistant for macroeconomics and microeconomics. 1991-1993.

## **University Committee Work**

Penn State University:

- Medical/Rx RFPs Steering Committee, Compensation & Benefits, Office of Human Resources. Member. 2016-present.
- Enhancing Health Steering Committee, Strategic Plan, College of Health and Human Development, College of Medicine and Social Science Research Institute (SSRI), Member. 2016-2020.
- Scientific Advisory Committee (SAC) for the Community Sciences and Health Outcomes Shared Resource, Penn State Cancer Institute, Committee Chair and Member. 2016-2018.
- University Faculty Senate, Senate Committee on Committees and Rules, Division I Head Coach Search Committee, Faculty Pool Member. 2016.
- College of Health and Human Development, Promotion and Tenure Committee, Representative. 2015-2016.
- Senior Vice President's Health Care Advisory Committee, Subcommittee, Member. 2015-present.
- President's Health Care Advisory Committee, Member. 2014-present.
- College of Health and Human Development, Center Directors, Member. 2014-present.
- Clinical and Translational Science Institute (CTSI)'s Community-Engaged Research Core (CERC), Member. 2014-present.
- Department of Health Policy and Administration, Qualifying Exam Committee, Member. 2016-2017.
- Department of Health Policy and Administration, Faculty Search Committee, Chair. 2014-present.
- Department of Health Policy and Administration, Colloquium, Chair. 2013-present
- Department of Health Policy and Administration, Promotion and Tenure and Faculty Development Committee, Member. 2013-2015.
- Department of Health Policy and Administration, Department Head Search Committee, Member. 2013-2014.
- Department of Health Policy and Administration, Strategic Planning Committee, Member. 2013-2014.
- Center for Health Care and Policy Research, Strategic Planning Committee, Member. 2013-2014.
- Health Care Task Force Committee, Member. 2013-2014.
- Health Care Task Force Value Sub-Committee, Chair. 2013-2014.
- College of Health and Human Development, Scholarship and Research Integrity (SARI), Lecturer. 2010-present
- Varsity Men's Ice Hockey, Faculty Partner Program, Faculty Advisor. 2008-present.
- Department of Health Policy and Administration, Executive Committee, PIC PhD, Member. 2006-2014.
- Professor in Charge, The Pennsylvania State University Ph.D. and M.S. Programs. 2006-2014.
- College of Health and Human Development, Graduate Program, Professor in Charge Committee, Member. 2006-2014.
- Department of Health Policy and Administration, MS/PhD Programs Committee, Chair. 2006-2014.

## **Professional Honor Societies and Memberships**

Omicron Delta Epsilon Economics Honor Society

Phi Kappa Phi National Honor Society

American Economic Association (AEA)

American Evaluation Association (AEA)

AcademyHealth (AH)

American Public Health Association (APHA)

American Society of Health Economics (ASHE)

International Health Economics Association (iHEA)

International Society for Pharmacoeconomics and Outcomes Research (ISPOR)